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The Ranking -CEE Top 500 **26** Economic Outlook

# RANKING COFACE CEE TOP 500 COMPANIES

THE COFACE PUBLICATIONS

by Coface Central Europe



he year 2014 was finally one without a major disaster. After years of recession and ongoing difficulties, the development was positive. There is finally an improvement - not as strong as economists hoped for, but stable. Global growth in 2014 was a modest 3.4%, reflecting a pickup in growth in advanced economies relative to the previous year and a slowdown in emerging market and developing economies. The Eurozone - the most important trading partner for most countries in CEE - increased by 0.8%.

The worldwide improvement was reflected in the CEE region as well. The average GDP growth was 2.5% in 2014 – nearly double the rate of 2013 (1.3%). Lower unemployment rates, rising wages,

the support of low inflation and falling oil prices all contributed positively and made household consumption the main growth-accelerating factor in most CEE economies.

The CEE Top 500 ranks the 500 biggest companies in the region by turnover. Those top players increased their revenues by 2.1% to almost 572 billion EUR.

The positive economic development was reflected in declining unemployment rates in the region. This was mirrored by the Top 500 players as well as they increased their staff by 1.7%. Overall 4.2% of the total labour force in the region is employed by the companies of the CEE Top 500.

The upward trend was recorded by the majority of the sectors in the CEE Top

500 as well. Nine out of 13 sectors increased their turnover in comparison to the previous year. The highest rise was achieved by «textiles, leather & clothing» with +29.4%. On the other hand the oil and gas companies struggled with prices that halved in 2014 and have to face difficult circumstances in 2015 as well.

The forecast for the CEE region in 2015 is slightly better than for 2014 with an estimated average growth rate of 2.8%. Most economies will benefit from rebounding household consumption and a gradual recovery of the crucial export destination Eurozone. Nevertheless, challenges on both domestic and external sides are a constraint for the sustainable improvement of the region.



#### CHANGES IN THE METHODOLOGY

The seventh edition of the CEE Top 500 company ranking differs slightly from previously published versions. Due to the ongoing conflict in Ukraine and resulting difficulties in obtaining reliable company data, we have decided to exclude the country from this year's ranking. Coface is committed to delivering high-quality company reports and reliable financial data to its clients which is why we made the decision to change the scope of this year's edition. Previous rankings were adapted accordingly, in order to provide you with comparable and correct data.

As the biggest business information provider in CEE, we have decided to adapt the sector definition and classification to the one offered to our clients and used in online reports. Readers will now be able to have a direct comparison with our company information that is available online on Coface Infolcon.

If you want to know more about our online offer, please visit:

https://icon.cofacecentraleurope.com/

#### **EDITORIAL**



"Companies in the CEE region experienced an improved, but still challenging, business environment."»

Katarzyna Kompowska Executive Manager Coface Central Europe

#### **CEE TOP 500 COMPANIES IN 2014**

The seventh edition of our study on the TOP 500 companies in Central Europe paints an optimistic picture. Although the economic environment remained challenging over the last couple of years, 2014 was a year of improvement for most CEE economies. The average pace of GDP growth recorded was 2.5% in 2014. The turnover increase of the CEE Top 500 showed a similar development curve. The positive trends were additionally confirmed by the insolvency figures for the region as they dropped by 0.5% and in a rising employment rate of 1.7%.

The CEE region is traditionally dominated by big oil & gas companies that were confronted with a very tough economic environment in 2014. Oil prices had dropped dramatically by more than half, which resulted in a decline of refining product prices. Furthermore, the sector also suffered from the conflict in Ukraine. Due to these circumstances this industry showed the highest decrease in turnover (-3.9%).

Moreover, the companies' challenges of the previous year included the significantly lower trade volumes due to the Russian embargo. The sanctions negatively impacted companies in the CEE region. This was especially the case for businesses which focus on trading merchandise banned by Russia; for example the agriculture, meat, agro food and wine sector dropped by -13.7%. The Baltic countries saw the strongest decline as the country is their main trading partner (21% of total exports in the case of Lithuania, 15% in the case of Latvia and 10% of total exports of Estonia). Nev-

ertheless, thanks to clearer signs of a Eurozone recovery closer to the end of 2014 as well as the efforts by CEE companies to look for alternative markets, the impact of the Russian embargo has been softened.

Coface anticipates that in 2015 most CEE economies will benefit from rebounding consumer behaviour and a continual recovery of the Eurozone, which is an important trading partner for the region. The signs are good for a positive trend. However due to strong commercial cross-ties, the region is also affected by the development of the world economy, as markets beside the EU gain importance. For example, exports to the US had increased by 60% from 2010 to 2014 and China, where the export value of CEE had almost doubled over the past four years (+93%).

To explore opportunities in the region it is essential for companies to monitor developments in CEE on a regular basis. Therefore, continued analysis as well as market and economic expertise are important conditions. The knowledge of our analysts and economists are the foundation of our studies, analysis and country assessments and has been built on the basis of 70 years' experience. Today, Coface has the biggest geographical footprint in Central Europe as well as worldwide and is helping companies in more than 200 countries to mitigate their risk.

We invite you to read our newest study and to stay up to date on the Top 500 companies in Central Furone

### CEE TOP 500 COMPANIES KEY FIGURES



**572** billion EUR total turnover in 2014



105 companies
Minerals, chemicals, petroleum,
plastics & pharma - top sector



**61** companies moved up in the ranking



**4.54** % Romania highest insolvency rate in CEE



176 companies Poland - top country



**0.05** % Poland lowest insolvency rate in CEE

## COFACE KEY FIGURES



700 employees in Central Europe



 $86\,$ % satisfaction rate of customers in Central Europe



**26** years of experience in CEE



**65** million companies in our database

# 1 CEE TOP 500 ANALYSIS

# 2014 - a year of improvement throughout the region

Last year brought improvement to the CEE region. This is confirmed by the higher pace of economic activity, with the average regional GDP growth soaring from +1.3% in 2013 to +2.5% in 2014. Lower unemployment rates, rising wages, the support of low inflation and falling oil prices all contributed positively and made household consumption the main growth-accelerating factor in most CEE economies. External prospects were less clear due to the weak Eurozone recovery and the Russian slowdown, combined with an official ban on exports of selected merchandise to Russia. In most cases, companies were able to switch to other markets as an alternative to Eastern export destinations, whereas a better outlook for Eurozone economies has started to deliver a more optimistic assessment of the CEE's external performance.

2014 was a good year for the Top 500 players in the region. They increased their turnover by +2.1% to almost 572 billion EUR mainly thanks to

the good performance of the companies in the Czech Republic (+7.8%), Hungary (+5.6%) and Romania (+4.3%). In contrast, the top players in Latvia and Estonia had to face a decline of -10.4% and -11.7% respectively, being hugely impacted by the sanctions against Russia.

The declining unemployment rates in the region were mirrored by the Top 500 players as well as they increased their staff by +1.7%. Overall 4.2% of the total workforce in the region is employed by the companies of the CEE Top 500.

# Ranking overview - newcomer, ups & downs

Due to the difficult situation in the Ukraine, company data for 2014 was not available. The country was thus excluded from the list. For comparative reasons, Ukrainian companies were removed from the list of 2013 as well.

Poland remains the biggest player in the CEE Top 500 with 176 companies. This is one company less than the previous year. Second place





goes to Hungary with 73 companies (+3 or +4.3%). The Czech Republic completes the podium with 65 players, showing an impressive increase of six companies (or +10.2%). In total the top 3 countries represent more than 61% of all companies in the ranking. This is an increase of +1.6% compared to 2013. The highest declines in terms of number of companies were recorded in Lithuania (-4), Bulgaria and Serbia (-3), Croatia and Estonia (-2).

Let's have a detailed look at what happened in the ranking compared to the previous year.

61 companies entered the CEE Top 500 for the first time. They increased their employment by +4.4% and their turnover by +23.8% - far above the median turnover growth of +7%. Poland (+19), Czech Republic (+15) and Hungary (+10) provided the majority in terms of numbers, representing 72% of the new entries. In terms of sectors, nearly one quarter of all newcomers are from the automotive industry (24.6%), followed by the sector «minerals, chemicals, petroleum, plastics & pharma» (14.8%).

The highest new entry was achieved by the Polish company Arcellormittal Poland S.A. with an impressive 33<sup>rd</sup> place, leaving all other new-comers far behind as the next follow at position 136 (Michelin Polska S.A.) and 138 (Makro Cash & Carry ČR s.r.o.).

One of the companies new in the ranking was able to nearly triple its turnover. The Slovakian company Okte A.S. organises and evaluates the organised short-term cross-border electricity market and provides clearing of imbalances in the Slovak Republic. Okte was able to extend its scope of activities from 1 January 2014 to the administration and collection of metered values and central invoicing which resulted in the tremendous turnover increase of +267.9%.

What about other movements within the ranking?

In total, 221 companies were able to improve their position compared to 2013. Only 12 companies held on to their position. But 41% (206) of the companies came off badly in the ranking. The biggest drop in 2014 took place at the Estonian oil & gas company Baltic International Trading OU from 195<sup>th</sup> to 409<sup>th</sup> place. The turnover was nearly cut in half due to the low oil prices.

The highest rise – from 239 to 70 – was achieved by Cyfrowy Polsat S.A. It is a Polish media and telecom operator consisting of several companies: Cyfrowy Polsat, Telewizja Polsat, Polkomtel and Redefine. It is listed on the Warsaw Stock Exchange. Cyfrowy Polsat increased its turnover in 2014 by over +150% and more than doubled its number of employees. This was due to the acquisition of Polkomtel, the telecom operator, in May 2014.

#### Top 10: one newcomer

There is one new entry in the top 10: Audi Hungaria Motor kft., which jumped from 11th to 6th place and increased its turnover by more than one third (+34.6%). In contrast Orlen Lietuva AB dropped out of the top 10 and is now in the 13th place and had to face a decline of revenues of -22.7%.

The top 3 in CEE are again exactly the same as last year with the Polish company PKN OR-LEN S.A. in 1st place, followed by MOL Magyar Olaj-És Gázipari Nyrt. from Hungary and Škoda Auto A.S. from the Czech Republic. The leading company had to face a decline in turnover of -6.2% for the second year in a row. The oil and gas company MOL also faced a difficult economic environment, which led to a drop in revenues of -9.9%. Škoda was the only company in the top 3 showing an increase in turnover. 2014 was the most successful year for them and it supplied more than one million cars for the first time in its 120-year history. The company was able to increase its turnover by +22.9% as sales of cars increased by +12.7% to 1,037,200 units (in 2013 it was 920,800 units).

Besides the top 3 who did not change at all, there was guite a lot of movement within the companies behind them. Jeronimo Martins Polska S.A. and Polskie Górnictwo Naftowe i Gazownictwo S.A. were the only companies to improve their ranking. Each advanced one position to 4<sup>th</sup> and 5<sup>th</sup> place rising their turnover by +9.2% and +7.1% respectively. The Czech energy supplier Čez A.S. was the biggest loser in the top 10 and dropped from 4<sup>th</sup> to 7<sup>th</sup> position and decreased turnover by -7.6%. PGE Polska Grupa Energetyczna S.A. lost two places and is now ranked 9th (-6.7% in turnover) whereas Volkswagen Slovakia A.S. lost one position and holds the red lantern now (-5.4% in turnover). Grupa Lotos S.A. was able to remain stable on the 8th place although it recorded a slight decrease of turnover by -0.3%.

In total, the top 10 companies recorded an increase in turnover of mere  $\pm 0.4\%$  and  $\pm 0.2\%$  in employment. They performed worse than the total of all CEE Top 500 companies who showed an increase of  $\pm 2.1\%$  in turnover and a rise in staff of  $\pm 1.7\%$ .

#### **TOP 3 COUNTRIES**

#### **Poland**

2014 saw an improvement in the economic situation in Poland. Polish companies have started to recruit more staff and to increase wages. The unemployment rate fell to 9% in 2014 (Eurostat). Along with the better situation on the labour market, households enjoyed lower prices. The exports increased by +5.7%. Overall, the Polish

economy managed to grow by +3.4% in 2014. This positive development is reflected by the 176 Polish companies in the CEE Top 500. Five of the top 10 players are located in Poland. 78 companies improved their position, seven remained stable and 72 moved down the ranking. Their turnover increased by +1.3% and employment by +2.5%. The later exceeding the total change in employment of +1.7%. In total the Polish companies represent 40% of the whole turnover of the CEE Top 500.

#### Hungary

The Hungarian economy expanded by +3.6% in 2014 - the highest growth rate in the entire CEE region. 2014 was a year of triple elections in Hungary, with parliamentary, EU parliament and local elections. As a consequence, outstanding and new investment projects were implemented. Strong support also came from EU funds. Households benefitted from the higher activity in Hungarian business, which led to a strong rise in employment. Unemployment fell by a quarter from 2013 levels, down to 7.7% in 2014.

The 73 Hungarian companies were able to increase their revenues by +5.6% which is nearly triple the total growth rate of the CEE Top 500 (+2.1%). Employment on the other hand only rose slightly by +0.3%. Two of the top 10 companies are located in Hungary. 29 companies moved up

the ranking, 32 down and two company kept their position. In total they represent 15.3% of the overall turnover.

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#### **Czech Republic**

The Czech economy is finally recovering from the recessive effects of fiscal consolidation. GDP grew by +2.0% in 2014. Despite some challenges, such as the erosion of the working population, delays in infrastructure development and insufficient research and development, the Czech Republic retains its competitiveness and remains attractive for foreign investors. Dependence on external demand is strong, as exports account for 84% of country's GDP, making the Czech Republic subject to the economic performance of foreign economies. The domestic side is benefitting from growing private consumption, resulting from increasing employment levels, supportive fiscal measures and low inflation. The unemployment rate fell to 6.1% in 2014.

The Czech Republic hosts 65 companies of the CEE Top 500, including two of the top 10. They are accountable for nearly 14% of the total turnover. The Czech enterprises recorded an impressive increase of turnover by +7.8% - the highest growth of all countries. In contrast to the rising revenues employment dropped by -2.0%. 29 companies improved their position, whereas only 20 companies lost ground.

**Table 1:**Coface CEE Top 500: Country overview

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COUNTRY RANKING	COUNTRY	NUMBER OF LISTED COMPANIES IN 2014	TURNOVER IN MILLION EUR	NET PROFIT IN MILLION EUR	EMPLOYMENT	COFACE ASSESSMENT 2014	POPULATION (IN MILLION)	GDP PER CAPITA (IN EUR)	GDP GROWTH 2014 (IN %)	INFLATION (IN %)	UNEMPLOYMENT RATE (IN %)	LABOUR FORCE (IN MILLION)
1	Poland	176	226,254	5,029	1,069,531	А3	38.0	10,700	3.4%	0.0%	9.0%	17.4
2	Hungary	73	87,249	1,803	287,524	В	9.9	10,500	3.6%	-0.3%	7.7%	4.4
3	Czech Repub	lic 65	78,162	3,237	221,323	A4	10.5	14,700	2.0%	0.4%	6.1%	5.3
4	Romania	59	52,293	1,533	210,320	В	20.0	7,500	2.8%	1.1%	6.8%	9.2
5	Slovakia	39	45,649	2,155	108,428	А3	5.4	13,900	2.4%	-0.1%	13.2%	2.7
6	Lithuania	20	20,897	-844	140,798	A4	2.9	12,400	2.9%	0.2%	10.7%	1.5
7	Bulgaria	17	17,990	-940	28,739	В	7.3	5,800	1.7%	-1.6%	11.4%	3.4
8	Slovenia	15	14,767	238	31,739	A4	2.1	18,100	2.6%	0.2%	9.7%	1.0
9	Croatia	14	11,939	716	57,577	В	4.3	10,200	-0.4%	-0.3%	17.3%	1.9
10	Serbia	9	8,123	302	37,122	С	7.2	6,900	-1.8%	2.1%	18.9%	4.8
11	Latvia	8	5,227	143	17,547	В	2.0	12,100	2.4%	0.7%	10.8%	1.0
12	Estonia	5	3,038	-23	12,537	A3	1.3	14,800	2.1%	0.5%	7.4%	0.7

Sources: Eurostat, Statistical Office of the Republic of Serbia, Coface.

# 2 SECTOR ANALYSIS

#### Good signs and bad signs

Let's start with the good news first: Only four out of 13 sectors¹ decreased in total turnover in 2014. All of the others reported a growth of between 2% and almost 30%. Moreover, the negative performer of the past is showing first signs of recovery. And then there is the bad news: The sectors with the largest turnover are having the most problems. Both the revenues and profits of utilities and oil & gas companies declined in 2014.

The ranking of the top 3 changed only slightly. «Utilites & public services» missed out on spot in the top 3 this year and took position 4. Last year's number 4 has advanced to second place.

#### Struggles at the top - the no. 1

105 companies within the Coface CEE Top 500 belong to the sector «minerals, chemicals, petroleum, plastics and pharmaceuticals». With almost 30% of the total turnover, it is the biggest sector of this ranking. Nevertheless, it also the sector with the highest decrease in turnover (-3.9%). The struggles of the companies at the very top of this sector especially led to an overall net loss of this industry.

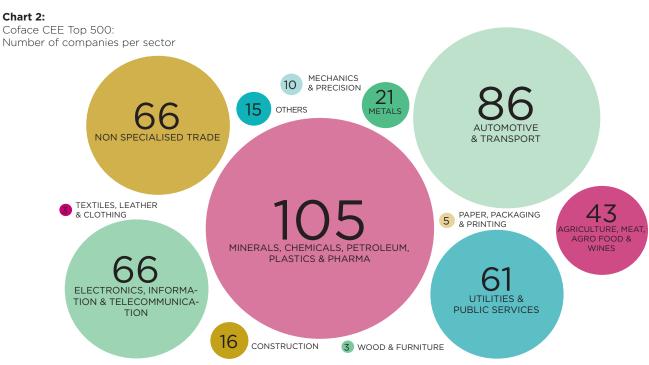
The CEE region is traditionally dominated by huge oil and gas companies that faced a very tough

business environment in 2014. Turnover dropped and net profits fell even more massively. During 2014, the price of oil more than halved which resulted in a decline of refining product prices. At the same time, the conflict in Ukraine provided further challenges for the sector. Unsurprisingly, companies also reacted by terminating staff over the course of the year (-2.1%).

#### A very dynamic second place

The second good year in a row has been reported by the second biggest industry: The «automotive & transport» sector once again showed a very dynamic development in 2014. World vehicle production grew by +2.6% and led to increased production in the CEE automotive cluster. The turnover of the 86 largest companies grew by +10.6% (101 billion EUR) in 2014. In total, this sector accounts for the highest number of newcomers in the Top 500 (15). Profits exploded (+76.2%), but companies remain cautious after many years with fluctuating demand. Overall employment therefore declined slightly (-0.9%).

The development of this sector is very diverse throughout the region. Some countries profited more from the increasing demand. Average turnover growth rates among the top players were highest in the Czech Repulic, Hungary and Slovenia (around +20%), and lowest in Slovakia (-1.9%) where the largest car manufacturer recorded a decline in both sales and production in 2014.



 $<sup>^{\</sup>rm 1}$  — The sector classification differs from previous editions. This year's ranking uses the standard sectors from Coface for the first time.

#### No. 3 - let's share

The third position on the sector podium goes to «non specialised trade» - together with «electronics, information & telecommunication (66 companies each).

Subdued demand and low household spending put pressure on the retail and wholesale trade sector. Despite an improved labour market and an increase in private consumption, households are still cautious when spending money. In addition to that, intense competition and lower margins limited the recovery of the industry. Although turn-over increased by +5.8% to 77 billion EUR, net profits shrank. In many countries of CEE, retailers and wholesalers are widely represented in the insolvency statistics of 2014. A recent case which shows that you can't be too big to fail - is Romanian Metro Cash & Carry which filed for insolvency in July this year. The company reported a turnover of over 1 billion EUR in 2014 and employs over 5,000 people.

The 66 companies of the sector «electronics, information & telecommunication» generated a turnover of 62 billion EUR which rose by +2.6% in 2014. Most companies are from Poland (26), Hungary (15) and the Czech Republic (8). The chal-

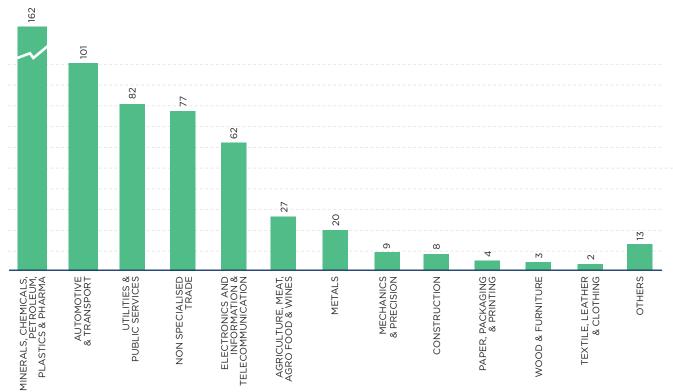
lenges of the telecommunications market remain numerous: Prices were again affected by increasing competition and the EU's stricter rules on roaming prices which had been a very profitable business. The popularity of landlines continues to fall and many landlines contracts have been cancelled. On the Polish market, which is the biggest in CEE, telecommunications companies invested heavily in new infrastructure and in an improved marketing presence. Turnover consequently decreased by -3.8%.

Manufacturers of electronics, however, benefited from the more favourable economic environment and improved results by almost +5% in 2014.

#### A first step into the right direction

The negative performer in terms of financial figures and bankruptcies of previous issues, the construction sector, has delivered the first signs of improvements. After many troublesome years, the industry reported both increases in turnover (+7.4%) and profits (+37.9%). In 2014, insolvency figures decreased for the first time in many years in some countries (e.g. Poland, Croatia). In other countries, the sector is still well presented in insolvency statistics. Overall, the industry continues its long path to full recovery.

**Chart 3:**Coface CEE Top 500:
Turnover per sector 2014 in billion EUR



# 3 EMPLOYMENT ANALYSIS

#### **Employment finally improving**

The CEE Top 500 companies are an important factor for the labour market in the region. 4.2% of the total labour force is employed by these companies. Lithuania has an outstanding position here as these companies employ almost 10% of the labour force in the country. Furthermore, leading Polish and Hungarian companies were able to strengthen their positions as important employers in their home countries. 6.5% of the total workforce in Hungary and 6.1% in Poland work for the top players. This mirrored the economic development in these countries, as Poland and Hungary had the highest GDP growth rates in 2014

In general, a positive employment trend can be recognized in the CEE Top 500 companies. In contrast to the previous year, where the number dropped by -0.8%, the total staff figures increased by +1.7% in 2014. In seven out of 12 countries the big companies hired staff, most notably in Latvia and Bulgaria. These countries reported the highest rate of growth in terms of occupation (+7.2% and +6.2%), whereas Croatia and Serbia had the highest staff decline with -2.3%. Most people are employed by Polish companies with more than one million. The biggest employer in the CEE Top 500 is the postal operating company Poczta Polska S.A. (79,500 employees) followed by the retail company Jeronimo Martins Polska S.A. (56,000).

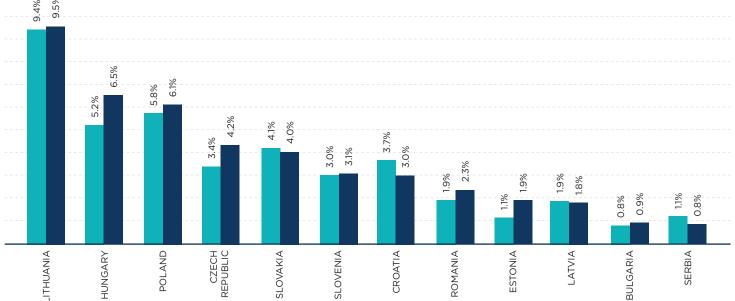
#### Unemployment

First and foremost, households are more willing to spend money when they are certain that they have stable employment. Positive trends on the labour market have continued and unemployment rates are currently close to the levels recorded six years ago (except for Slovenia). It seems that the improvements in hiring workforce within the CEE Top 500 companies have significant effect on the countries' unemployment statistics as the redundancy situation in the region reported a positive development as well. Eleven out of 12 countries of the Top 500 reported a greater number of staff than the previous year. Unemployment levels in the Czech Republic, Poland and Hungary are even lower than they were in mid-2009. The largest fall in the unemployment rate was recorded in Hungary, where it dropped by a quarter, from 9.9% in June 2009 to 7.7% in 2014. On top of this, in 2014 Hungary also managed to record the highest unemployment decline of its rate by -2.5% in CEE. Second place is taken by Serbia with a -2.1% decline, although it still has the second highest unemployment rate.

Nevertheless there are only six countries with an unemployment rate below 10%. One of them is the Czech Republic which has the lowest with 6.1% (-0.9 points), followed by Romania with 6.8% (-0.3 points), Estonia with 7.4% (-1.2 points), Hungary with 7.7% (-2.5 points), Poland with 9.0%

#### Coface CEE Top 500:





(-1.3 points) and Slovenia with 9.7% (-0.4 points). Serbia remains the rear light and again reported the highest unemployment rate in CEE, although it decreased from 21% in 2013 to 18.9% in 2014. Croatia comes in second on the negative list with a rate of 17.3%. Unemployment rates in the Baltic states have decreased constantly since their peak in 2010.

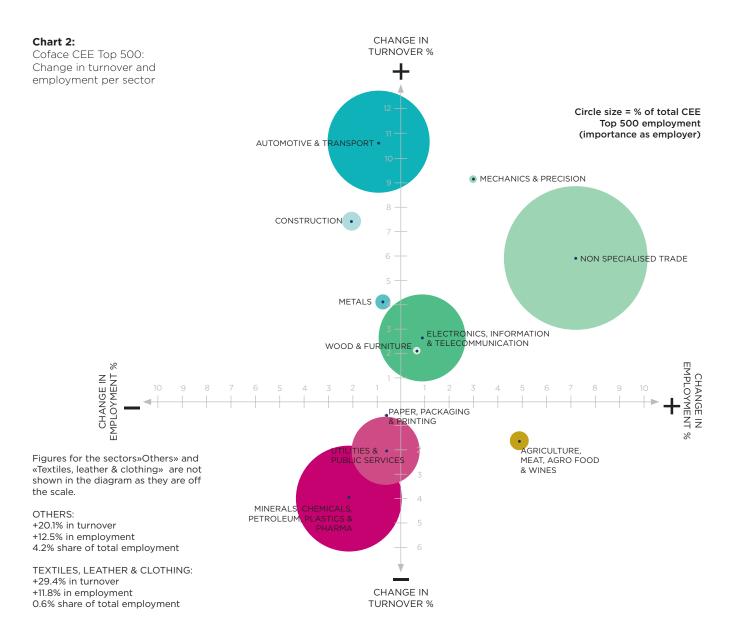
#### **Employment by sectors**

When ranked by the number of employees, the «non specialised trade» sector is the largest one. More than 520,000 people worked within this sector, which is an impressive increase of 7.1% in comparison with 2013. Despite decreasing the

total number of staff by -2.1% to 390,000 employees the sector «minerals, chemicals, petroleum, plastics and pharma» comes in second. The third very important employer is «automotive & transport» with almost 384,000 (-0.9%) employees.

COFACE CEE TOP 500 COMPANIES

Some movements can be noticed between the sectors. The biggest growth of employment was recorded by the sector «Others» which mainly includes holding companies with a plus of +12.5%. Second is the «textiles, leather & clothing» sector with a rise of +11.8%. Although the «minerals, chemicals, petroleum, plastics & pharma» sector generated the highest turnover, the segment had the highest rate of decrease - together with the construction sector (-2.1%).



# THE RANKING COFACE CEE TOP 500

#### Methodology

The CEE Top 500 is a joint project by the Coface offices in Central Europe. This ranking covers the largest companies in the region - based on the turnover for the 2014 calendar year - and was prepared in 2015 for the seventh time. The study includes the following countries:

Bulgaria • Croatia • Czech Republic • Estonia • Hungary • Latvia • Lithuania • Poland • Romania • Serbia • Slovakia • Slovenia

The largest companies in each of the above countries (turnover ≥ 250 million EUR) were identified, excluding financial service providers such as banks, insurance companies, leasing firms and brokers. In addition to revenues, the CEE Top 500 study includes other key corporate indicators, e.g. net profits, the number of employees and the respective changes in relation to the previous year.

Turnover and profit were converted into EUR based on the exchange rate at the end of 2014. The data were taken from our Coface Infolcon database and supplemented with external information as required.

The ranking does not include companies that refused to provide financial results by the time the CEE Top 500 list was finalised. If figures in turnover or employment for 2014 were not available, 2013 figures were taken as a proxy and clearly marked.

The seventh edition of the CEE Top 500 company ranking differs slightly from previously published versions. Due to the ongoing conflict in Ukraine and resulting difficulties in obtaining reliable company data, we have decided to exclude the country from this year's ranking.

Position 2014 Change in Position Position 2013 Country Company Name	Main Sector	Turnover in millions EUR 2013	Turnover in millions EUR 2014	Change in Turnover	Net Profit in millions EUR 2013	Net Profit in millions EUR 2014	Change in Net Profit	Employment 2013	Employment 2014	Change in Employment
1 - 1 PL POLSKI KONCERN NAFTOWY ORLEN S.A.*	Minerals, chemicals, petroleum, plastics & pharma	26,6432	25,000	-6.2%	21	-1,364	-6,575.6%	21,565	20,305	-5.8%
2 - 2 HU MOL MAGYAR OLAJ- ÉS GÁZIPARI NYRT.*	Minerals, chemicals, petroleum, plastics & pharma	17,115	15,423	-9.9%	-60	-161	-168.4%	28,769	27,499	-4.4%
3 - 3 CZ ŠKODA AUTO A.S.	Automotive & transport	8,784	10,792	22.9%	411	664	61.8%	27,069	23,700	-12.4%
4  5 PL JERONIMO MARTINS POLSKA S.A. 5  6 PL POLSKIE GÓRNICTWO NAFTOWE I GAZOWNICTWO S.A.*	Non specialised trade Utilities & public services	7,693 7,499	8,399 8,028	9.2%	288 449	238	-17.3% 47.0%	47,755 31,217	55,768	16.8%
6 11 HU AUDI HUNGARIA MOTOR KFT.	Automotive & transport	5,513	7,420	34.6%	314	309	-1.7%	10,337	10,868	5.1%
7 <b>V</b> 4 CZ ČEZ, A. S.*	Utilities & public services	7,834	7,235	-7.6%	1,270	809	-36.3%	26,682		-1.6%
8 - 8 PL GRUPA LOTOS S.A.*	Minerals, chemicals, petroleum,	6,692	6,670	-0.3%	9	-343	-3,819.1%	4,983	5,106	2.5%
9 V 7 PL PGE POLSKA GRUPA ENERGETYCZNA S.A.*	plastics & pharma	70F4	6,585	-6.7%	070	856	-11.7%	41.607	40,344	-3.1%
9 7 PL PGE POLSKA GRUPA ENERGETYCZNA S.A.*  10 9 SK VOLKSWAGEN SLOVAKIA, A.S.	Utilities & public services Automotive & transport	7,054 6,524	6,585	-5.4%	970 45	124	173.4%	9,415	9,900	5.2%
11 13 HU GE HUNGARY IPARI ÉS KERESKEDELMI KFT.	Mechanics & precision	4,438	4,830	8.8%	-77	-45	41.6%	8,884	8,716	-1.9%
12 - 12 PL KGHM POLSKA MIEDŹ S.A.*	Minerals, chemicals, petroleum, plastics & pharma	5,642	4,795	-15.0%	710	574	-19.2%	34,452	34,097	-1.0%
13 0 10 LT ORLEN LIETUVA AB*	Minerals, chemicals, petroleum, plastics & pharma	6,018	4,654	-22.7%	-71	-729	-926.4%	2,158	1,650	-23.5%
14 🐧 16 SK KIA MOTORS SLOVAKIA, S.R.O.	Automotive & transport	4,447	4,587	3.1%	231	282	22.3%	3,579	3,550	-0.8%
15 - 15 PL TAURON POLSKA ENERGIA S.A.*	Utilities & public services	4,477	4,315	-3.6%	315	277	-12.0%	25,953		-2.0%
16 • 17 RO AUTOMOBILE-DACIA SA 17 • 24 CZ UNIPETROL RPA, S.R.O.	Automotive & transport  Minerals, chemicals, petroleum,	4,105 3,287	4,201 4,175	2.3%	75 -55	83 67	10.1%	14,002	14,063	-12.1%
18 O 19 PL EUROCASH S.A.*	plastics & pharma  Non specialised trade	3,870	3,970	2.6%	52	43	-17.1%	11,208	11,524	2.8%
19 • 14 SK SLOVNAFT, A.S.*	Minerals, chemicals, petroleum, plastics & pharma	4,677	3,927	-16.0%	8	-72	-978.6%	2,500	2,399	-4.0%
20 🛕 22 CZ HYUNDAI MOTOR MANUFACTURING CZECH S		3,516	3,838	9.2%	265	324	22.4%	2,577	2,550	-1.0%
21 🐧 31 HU MVM MAGYAR VILLAMOS MŰVEK ZRT.*	Utilities & public services	2,922	3,787	29.6%	102	-25	-124.1%	8,126	8,342	2.7%
22 • 18 RO OMV PETROM SA	Minerals, chemicals, petroleum, plastics& pharma	4,031	3,683	-8.6%	1,080	410	-62.0%	19,016	17,866	-6.0%
23 20 BG LUKOIL NEFTOHIM BURGAS JSC  24 26 SI PETROL SLOVENSKA ENERGETSKA	Minerals, chemicals, petroleum, plastics & pharma	3,896	3,331	-14.5%	-123 30	-272	-120.6%	1,583	1,475	-6.8%
24 • 26 SI PETROL, SLOVENSKA ENERGETSKA  25 • 28 CZ ALPIQ ENERGY SE	Minerals, chemicals, petroleum, plastics & pharma	3,281	3,327	2.3%	13	41	36.1% -49.1%	70	693 85	21.4%
26 2 34 BG BULGARIAN ENERGY HOLDING JSC*	Utilities & public services Utilities & public services	2,911	3,168	8.8%	-11		-1,191.2%	70	85	18.1%
27 • 25 RO OMV PETROM MARKETING SRL	Minerals, chemicals, petroleum, plastics & pharma	3,237	3,167	-2.2%	66	68	3.4%	250	228	-8.8%
28 O 23 HR INA-INDUSTRIJA NAFTE, D.D. (INA D.D)	Minerals, chemicals, petroleum, plastics & pharma	3,344	3,162	-5.4%	-213	82	138.7%	8,401	8,351	-0.6%
29 V 27 PL FCA POLAND S.A.	Automotive & transport	3,091	3,121	1.0%	68	59	-12.8%	3,422	3,324	-2.9%
30 🐧 33 LT VILNIAUS PREKYBA UAB*	Others	2,972	3,057	2.9%	80	83	4.5%		34,946	4.5%
31 • 29 SK SAMSUNG ELECTRONICS SLOVAKIA, S.R.O. 32 • 39 RO ROMPETROL RAFINARE SA	Electronics, information, telecoms  Minerals, chemicals, petroleum, plastics & pharma	3,144 2,621	3,048	-3.1% 14.8%	-50	-240	5.3% -379.8%	1,426 977	1,426	30.2%
33 NEW PL ARCELORMITTAL POLAND S.A.	Metals	2,814	3,009	6.9%	16	n.a.	n.a.	12,283	11,889	-3.2%
34 🐧 30 PL ORANGE POLSKA S.A.*	Electronics, information, telecoms	3,024		-5.5%	69	125	82.0%		18,047	-9.4%
35 - 35 PL TESCO (POLSKA) SP. Z O.O. 36 • 54 HU MERCEDES-BENZ MANUFACTURING	Non specialised trade Automotive & transport		2,834	0.3%	-4 66	-157 64	-4,325.9% -4.0%	29,282 3,119	28,442 3,544	-2.9% 13.6%
HUNGARY KFT.  37  32 PL BP EUROPA SE SPÓŁKA EUROPEJSKA	Minerals, chemicals, petroleum,	3,004	2,597	-13.6%	16	15	-9.0%	314	311	-1.0%
ODDZIAŁ W POLSCE  38 40 LT MAXIMA GRUPE UAB*	plastics & pharma  Non specialised trade	2 526	2,586	2.4%	63	63	1.00/	70.200	31,600	4.6%
39 • 38 CZ ČEPRO, A.S.	Minerals, chemicals, petroleum, plastics & pharma		2,568	-3.0%	17		44.6%	801	830	3.6%
40 46 HU ROBERT BOSCH GROUP*	Electronics, information, telecoms	2,094	2,527	20.7%	45	44	-1.9%	8,131	8,905	9.5%
41 • 53 PL LIDL POLSKA SKLEPY SPOŻYWCZE SP. Z O.O. SP.K.	Non specialised trade	2,041	2,489	21.9%	83	82	-1.2%	13,000	14,000	7.7%
42 🐧 37 PL ENERGA S.A.*	Utilities & public services	2,675	2,478	-7.3%	174	235	35.4%	10,542	9,144	-13.3%
43 🐧 36 SK SLOVENSKÉ ELEKTRÁRNE, A.S.	Utilities & public services		2,339	-16.0%	355	170	-52.1%	4,591		-7.3%
44 4 45 PL VOLKSWAGEN POZNAŇ SP. Z O.O. 45 42 PL GRUPA AZOTY S.A.*	Automotive & transport Minerals, chemicals, petroleum,	2,205 2,298	2,319	5.2% 0.8%	98 166	n.a. 62	n.a. -62.6%	n.a. 13,879	n.a. 13,980	n.a. 0.7%
46 • 49 PL ENEA S.A.*	plastics & pharma Utilities & public services	2,141	2,306	7.7%	167	213	27.1%	10,006	10,204	2.0%
47 V 41 HU SAMSUNG ELECTRONICS MAGYAR ZRT.	Electronics, information, telecoms	2,141		3.3%	67	76	13.4%	1,736	1,748	0.7%
48 - 48 SK U. S. STEEL KOŠICE, S.R.O.	Metals	2,203	2,194	-0.4%	-369	17		10,538		-1.6%
49 • 43 PL KOMPANIA WĘGLOWA S.A.	Minerals, chemicals, petroleum, plastics & pharma	2,275	2,175	-4.4%	-164	-79			50,850	-15.3%
50 V 47 CZ MORAVIA STEEL A.S.	Metals	2,187	2,169	-0.8%	71		-43.8%	298	306	2.7%
51 5 59 RO ROMPETROL DOWNSTREAM SRL	Minerals, chemicals, petroleum, plastics & pharma	1,938	2,117	9.2%	-1		1281.2%			-13.1%
52  44 BG AURUBIS BULGARIA JSC  53  51 SK PCA SLOVAKIA, S.R.O.	Metals	2,273	2,114	-7.0% 7.0%	19		215.4%	815	829	1.7%
53 S 51 SK PCA SLOVAKIA, S.R.O. 54 71 PL CARREFOUR POLSKA SP. Z O.O.	Automotive & transport  Non specialised trade	2,176 1,677	2,091	-3.9% 24.0%	32 15		-8.8% n.a.	2,964 n.a.	2,718 n.a.	-8.3% n.a.
55 O SO NAFTNA INDUSTRIJA SRBIJE	Minerals, chemicals, petroleum,		2,075	-1.9%	433	253	-41.6%			-15.2%
	plastics & pharma									



Position 2014 Change in	Position 2013 Country	Company Nam.	Main Sector	Turnover in millions EUR 2013	Turnover in millions EUR 2014	Change in Turnover	Profit ons El	Net Profit in millions EUR 2014	Change in Net Profit	Employment 2013	Employment 2014	Change in Employment
56 🔷	57 CZ	CONTINENTAL BARUM S.R.O.	Automotive & transport	1,953	2,010	2.9%	136	146	7.1%	3,600	3,600	0.0%
57 🔷	58 PL	. LEWIATAN HOLDING S.A.*	Non specialised trade	1,898	2,001	5.4%	n.a.	n.a.	n.a.	22,000	22,000	0.0
58 🗘	52 HL	J MAGYAR TELEKOM TÁVKÖZLÉSI NYRT.*	Electronics, information, telecoms	2,020	1,985	-1.7%	91	101	10.9%	8,045	7,352	-8.6%
59 🔷	69 PL	. KAUFLAND POLSKA MARKETY SP. Z O.O. SP.K.	Non specialised trade	1,657	1,940	17.1%	-5	11	315.9%	15,200	15,200	0.0%
60 🗘	56 HL	J TESCO-GLOBAL ÁRUHÁZAK ZÁRTKÖRŰEN	Non specialised trade	1,904	1,936	1.7%	-137	-216	-57.8%	19,162	18,611	-2.9%
		MŰKÖDŐ RÉSZVÉNYTÁRSASÁG										
61 🔷	70 CZ	CONTINENTAL AUTOMOTIVE CZECH REPUBLIC S.R.C	). Automotive & transport	1,685	1,863	10.6%	-46	62	233.3%	7,003	7,003	0.0%
62 🔷	65 CZ	' KAUFLAND ČESKÁ REPUBLIKA V.O.S.	Non specialised trade	1,737	1,855	6.8%	n.a.	n.a.	n.a.	9,162	10,725	17.1%
63 🔷	66 CZ	' ENI ČESKÁ REPUBLIKA, S.R.O.	Minerals, chemicals, petroleum,	1,734	1,832	5.7%	-49	-64	-31.6%	99	90	-9.1%
			plastics & pharma									
64 🔷	89 PL	. AUCHAN POLSKA SP. Z O.O.	Non specialised trade	1,425	1,802	26.4%	38	n.a.	n.a.	n.a.	n.a.	n.a.
65 🗘	64 PL	PELION S.A.*	Minerals, chemicals, petroleum,	1,709	1,802	5.4%	24	14	-41.7%	7,080	8,453	19.4%
			plastics & pharma									
66 🔷	67 PL	. PAŃSTWOWE GOSPODARSTWO LEŚNE	Wood & furniture	1,704	1,791	5.1%	71	99	38.3%	25,385	25,376	0.0%
		LASY PAŃSTWOWE										
67 🔷	92 PL	VOLKSWAGEN GROUP POLSKA SP. Z O.O.	Automotive & transport	1,400	1,785	27.5%	13	18	41.4%	529	550	4.0%
68 😃	77 RC	) KAUFLAND ROMANIA SCS	Non specialised trade	1,620	1,784	10.2%	74	91	23.8%	12,589	12,180	-3.2%
69 🗘	68 HF	R KONZUM D.D.	Non specialised trade	1,744	1,750	0.4%	22	14	-36.2%	12,127	13,958	15.1%
70 🔷	239 PL	. CYFROWY POLSAT S.A.*	Others	681	1,734	154.6%	123	68	-44.3%	1,505	5,025	233.9%



Tomasz Gillner-Gorywoda CEO Cyfrowy Polsat S.A.



#### 70TH PLACE

Cyfrowy Polsat's history. Polkomtel, the operator of Plus network, joined the Group. This resulted in the emergence of the largest media-and-telecommunications group not only in Poland but in the region as well. We have closed 2014 as the leader in all the market segments that are of key importance to us. Very good financial results of the Group were the effect of a consistently implemented strategy. High sales of our multiplay offer were of significant importance. Our goal is to maintain high margins, continue a well-balanced investment policy and consistently supply our customers with new, state-of-the-art products and services.

71	٥	84 PL PRZEDSIEBIORSTWO PRODUKCYJNO- HANDLOWO-USŁUGOWE SPECJAŁ SP. Z O.O.*	Non specialised trade	1,509	1,706	13.0%	2	2	23.3%	3,537	3,372	-4.7%
72	0	95 PL POLSKIE SIECI ELEKTROENERGETYCZNE S.A.	Utilities & public services	1.359	1.662	22.3%	147	144	-1.9%	690	1.837	166.2%
73		73 BG LUKOIL-BULGARIA LTD	Minerals, chemicals, petroleum, plastics & pharma	1,648	1,612	-2.2%	-28	-17	38.5%	2,788	2,781	-0.3%
74	0	87 HU FLEXTRONICS INTERNATIONAL	Electronics, information, telecoms	1,417	1,600	12.9%	n.a.	n.a.	n.a.	5,851	6,095	4.2%
		TERMELŐ ÉS SZOLGÁLTATÓ VÁMSZABAD-TERÜLETI	KFT.									
75	O	63 PL JASTRZĘBSKA SPÓŁKA WĘGLOWA S.A.*	Minerals, chemicals, petroleum,	1,786	1,595	-10.7%	19	-154	-899.4%	29,167	34,120	17.0%
			plastics & pharma									
76	O	21 PL METRO AG S.A. PRZEDSTAWICIELSTWO	Non specialised trade	3,562	1,563	-56.1%	n.a.	n.a.	n.a.	n.a.	11,600	n.a.
		W POLSCE*										
77	۵	78 PL POLKOMTEL SP. Z O.O.	Electronics, information, telecoms	1,565	1,562	-0.2%	-80	-53	33.6%	3,464	3,500	1.0%
78	O	62 SK SLOVENSKÝ PLYNÁRENSKÝ PRIEMYSEL, A.S.	Utilities & public services	1,861	1,544	-17.0%	268	289	7.8%	908	789	-13.1%
79	۵	85 RO BRITISH AMERICAN TOBACCO	Agriculture, meat, agro food & wines	1,544	1,542	-0.1%	89	80	-10.2%	304	654	115.1%
		(ROMANIA) TRADING SRL										
80	0	83 HU MAGYAR SUZUKI ZRT.	Automotive & transport	1,476	1,539	4.3%	34	19	-43.0%	2,749	2,796	1.7%
81	0	96 PL NEUCA S.A.*	Minerals, chemicals, petroleum,	1,356	1,537	13.3%	20	22	9.4%	3,503	4,214	20.3%
			plastics & pharma									
82	O	79 CZ TESCO STORES ČR A.S.	Non specialised trade	1,587	1,531	-3.5%	-40	-144	-255.7%	12,001	12,001	0.0%
83	0	86 BG NATSIONALNA ELEKTRICHESKA KOMPANIA JSC	Utilities & public services	1.520	1.525	0.3%	-111	-300	-169.2%	649	2.286	252.2%
84	0	91 LT MAXIMA LT UAB	Non specialised trade	1,459	1,495	2.4%	50	56	12.9%	16,449	16,987	3.3%
85	0	90 SI POSLOVNI SISTEM MERCATOR D.D.	Non specialised trade	1,495	1,471	-1.6%	-36	-95	-167.2%	9.645	9.797	1.6%
86	O	80 PL T-MOBILE POLSKA S.A.	Electronics, information, telecoms	1,556	1,466	-5.8%	267	257	-3.9%	4,000	4.000	0.0%
87	0	93 PL ASSECO POLAND S.A.*	Electronics, information, telecoms	1,380	1.458	5.7%	150	152	1.5%	16.782	18,481	10.1%
88	0	112 RO PETROTEL - LUKOIL SA	Minerals, chemicals, petroleum,	1.229	1.441	17.2%	-207	-69	66.8%	468	444	-5.1%
			plastics & pharma	,	,							
89	۵	136 CZ TOYOTA PEUGEOT CITROËN	Automotive & transport	1.074	1.416	31.9%	6	13	118.0%	2.100	2.000	-4.8%
		AUTOMOBILE CZECH, S.R.O.		.,	.,					_,	_,	
90	O	82 CZ O2 CZECH REPUBLIC A.S.	Electronics, information, telecoms	1.567	1.401	-10.6%	143	143	0.0%	5.600	4.352	-22.3%
91	0	88 RS FIAT AUTOMOBILI SRBIJA DOO	Automotive & transport	1,390	1.390	0.0%	9	n.a.	n.a.	3,668	3.668	0.0%
92	۵	102 CZ TŘINECKÉ ŽELEZÁRNY, A. S.	Metals	1,323	1,383	4.5%	39	110	181.7%	5,900	5,900	0.0%
93	0	99 EE ERICSSON EESTI AS	Electronics, information, telecoms	1.353	1.363	0.7%	20	25	22.0%	1,480	1.493	0.9%
94	O	81 PL SAMSUNG ELECTRONICS POLSKA SP. Z O.O.	Electronics, information, telecoms	1,551	1.360	-12.3%	29	30	5.5%	2,070	2.600	25.6%
95	0	104 PL AB S.A.*	Electronics, information, telecoms	1,271	1.348	6.0%	10	13	37.5%	838	830	-1.0%
96	0	61 PL GENERAL MOTORS MANUFACTURING	Automotive & transport	1.809	1.347	-25.6%	58	n.a.	n.a.	3.538	3.527	-0.3%
	-	POLAND SP. Z O.O.		.,000	.,	_0.070				3,000	0,027	0.070
97	۵	110 SI GEN-I. TRGOVANJE IN PRODAJA	Utilities & public services	1.280	1.325	3.5%	6	8	32.6%	149	168	12.8%
0,	_	ELEKTRIČNE ENERGIJE. D.O.O.	x pabile 501 11005	.,200	.,020	0.070	9	3	02.070			12.070
98	۵	135 PL VOLKSWAGEN MOTOR POLSKA SP. Z O.O.	Automotive & transport	1.056	1.324	25.4%	29	40	36.6%	1.173	1.173	0.0%
99	0	101 SK TESCO STORES SR, A.S.	Non specialised trade	1.372	1,324	-3.9%	17	n.a.	n.a.	9.943	9.000	-9.5%
	_			1,072	.,0.0	0.070	.,			2,0.0	3,000	0.070

Position 2014 Change in Position Position 2013 Country Company Name	Main Sector	Turnover in millions EUR 2013	Turnover in millions EUR 2014	Change in Turnover	millions EUR 2013 Not Profit in	millions EUR 2014	Change in Net Profit	Employment 2013	Employment 2014	Change in Employment
100 🗸 75 SI HOLDING SLOVENSKE ELEKTRARNE D.O.O.	Utilities & public services	1,651	1,313	-20.5%	87	81	-6.2%	126	123	-2.4%
101 🐧 130 RO LUKOIL ROMANIA SRL	Minerals, chemicals, petroleum,	1,110	1,307	17.8%	-11	0	99.7%	3,105	3,013	-3.0%
	plastics & pharma									
102 🛕 119 PL ABC DATA S.A.*	Electronics, information, telecoms	1,129	1,304	15.6%	14	8	-43.8%	437	564	29.1%



**Jarosław Jaworski** Country Manager Coface Poland The year 2014 brought an improvement of the economic situation in Poland - GDP grew by 3.4%, reaching one of the highest levels in the region of Central and Eastern Europe. The main driving force of the Polish economy has rebalanced to internal demand, mostly thanks to increasing household consumption and fixed investments. The improved macroeconomic environment translated to better financial results of the biggest companies as confirmed by the 2014 CEE TOP 500 report. The aggregated turnover of Polish companies grew by 1.3%, bringing Poland to a group of five out of 12 countries where financial results increased in the course of last year. Similar to previous years, Poland leads the ranking with 176 companies which is a stable level compared to the prior ranking.

103 🐧 94 PL POCZTA POLSKA S.A.	Electronics, information, telecoms	1,362	1,297	-4.8%	9	13	48.3%	83,467	79,471	-4.8%
104 🐧 109 PL CASTORAMA POLSKA SP. Z O.O.	Non specialised trade	1,238	1,286	3.8%	67	94	39.0%	10,000	10,000	0.0%
105 🛕 123 PL ACTION S.A.*	Electronics, information, telecoms	1,111	1,274	14.7%	14	16	12.9%	763	819	7.3%
106 🐧 115 PL ITM POLSKA SP. Z O.O. (GRUPA MUSZKIETERÓW)*	Non specialised trade	1,144	1,271	11.0%	n.a.	n.a.	n.a.	13,000	14,000	7.7%
107 🐧 105 HU SPAR MAGYARORSZÁG KERESKEDELMI KFT.	Non specialised trade	1,219	1,270	4.2%	-37	-59	-57.0%	13,574	14,015	3.2%
108 🐧 121 PL ROSSMANN SUPERMARKETY DROGERYJNE	Non specialised trade	1,121	1,270	13.2%	125	143	14.5%	12,000	12,000	0.0%
POLSKA SP. Z O.O.										
109 🛕 111 PL FARMACOL S.A.*	Minerals, chemicals, petroleum,	1,218	1,255	3.0%	29	24	-16.9%	2,493	2,458	-1.4%
	plastics & pharma									
110 🛕 142 HU WIZZ AIR HUNGARY LÉGIKÖZLEKEDÉSI KFT.	Automotive & transport	986	1,242	26.0%	103	187	81.6%	1,399	1,760	25.8%
111 🐧 74 HU PANRUSGÁZ GÁZKERESKEDELMI ZRT.	Minerals, chemicals, petroleum,	1,550	1,233	-20.4%	3	-2	-163.5%	5	6	20.0%
	plastics & pharma									
112 🛕 153 PL ŻABKA POLSKA SP. Z O.O.	Others	963	1,230	27.8%	-14	-44	-219.2%	668	2,000	199.4%
113 🐧 107 PL BRITISH AMERICAN TOBACCO POLSKA	Agriculture, meat, agro food & wines	1,250	1,223	-2.1%	-19	-19	2.3%	130	130	0.0%
TRADING SP. Z O.O.										
114 💙 97 HU FIRST CHEMICAL HOLDING	Minerals, chemicals, petroleum,	1,104	1,216	10.2%	-39	9	122.2%	2,900	2,900	0.0%
(BORSODCHEM GROUP)*	plastics & pharma									
115 💙 72 HR HRVATSKA ELEKTROPRIVREDA -	Utilities & public services	1,650	1,213	-26.5%	99	159	61.1%	439	461	5.0%
DIONIČKO DRUŠTVO (HEP D.D.)										
116 🐧 129 SI KRKA, TOVARNA ZDRAVIL, D.D., NOVO MESTO	Minerals, chemicals, petroleum,	1,138	1,212	6.5%	165	126	-23.3%	4,607	4,680	1.6%
	plastics & pharma									
117 🐧 116 PL LUMILEDS POLAND S.A.	Electronics, information, telecoms	1,140	1,204	5.6%	88	63	-28.1%	4,420	4,454	0.8%
118 <b>1</b> 17 PL BORYSZEW S.A.*	Minerals, chemicals, petroleum,	1,132	1,184	4.6%	13	36	183.8%	8,012	8,285	3.4%
	plastics & pharma									
119 🐧 103 RS ELEKTROPRIVREDA SRBIJE	Utilities & public services	1,247	1,181	-5.3%	16	22	42.2%	511	504	-1.4%
120 🚺 100 PL SHELL POLSKA SP. Z O.O.	Minerals, chemicals, petroleum,	1,378	1,161	-15.7%	-8	n.a.	n.a.	2,250	2,212	-1.7%
	plastics & pharma									
121 🛕 122 PL BUDIMEX S.A.*	Construction	1,111	1,158	4.2%	71	0	-99.9%	4,311	4,656	8.0%
122 🛕 124 PL CAN-PACK S.A.*	Paper, packaging & printing	1,111	1,155	4.0%	85	109	28.8%	4,056	4,171	2.8%
123 🐧 141 PL PKP POLSKIE LINIE KOLEJOWE S.A.	Automotive & transport	1,023	1,146	12.0%	-104	n.a.	n.a.	41,000	37,611	-8.3%
124 🐧 108 PL IMPERIAL TOBACCO POLSKA S.A.	Agriculture, meat, agro food & wines	1,248	1,145	-8.3%	8	16	100.8%	932	961	3.1%
125 🐧 166 SK FOXCONN SLOVAKIA, S.R.O.	Electronics, information, telecoms	920	1,141	24.1%	9	0	-95.2%	928	869	-6.4%
126 🐧 134 SK MOBIS SLOVAKIA, S.R.O.	Automotive & transport	1,089	1,136	4.3%	17	33	91.8%	1,611	1,703	5.7%
127 🐧 128 LV URALCHEM TRADING SIA	Minerals, chemicals, petroleum,	1,123	1,136	1.1%	24	22	-8.0%	28	29	3.6%
	plastics & pharma									
128 🐧 113 PL LG ELECTRONICS WROCŁAW SP. Z O.O.	Electronics, information, telecoms	1,188	1,134	-4.6%	12	8	-32.9%	1,337	1,500	12.2%
129 🐧 148 PL SKANSKA S.A.	Construction	984	1,132	15.1%	31	39	25.4%	7,005	7,421	5.9%
130 🗘 150 CZ SLOVNAFT ČESKÁ REPUBLIKA, SPOL. S R.O.	Minerals, chemicals, petroleum,	984	1,129	14.7%	2	3	46.2%	48	50	4.2%
	plastics & pharma									
131 🐧 169 PL LG ELECTRONICS MŁAWA SP. Z O.O.	Electronics, information, telecoms	888	1,122	26.4%	10	15	56.0%		2,550	2.0%
132 🗘 147 HU CONTINENTAL GROUP*	Electronics, information, telecoms	1,016	1,122	10.5%	21	51	138.9%	5,005	5,239	4.7%
133 🐧 114 HU RICHTER GEDEON VEGYÉSZETI GYÁR NYRT.*	Minerals, chemicals, petroleum,	1,115	1,121	0.5%	134	79	-41.0%	11,442	11,759	2.8%
	plastics & pharma									
134 🗘 152 PL LPP S.A.*	Textiles, leather & clothing	963	1,116	15.9%	101	113	11.3%	1,000	1,200	20.0%
135 🚺 131 PL POLSKA GRUPA FARMACEUTYCZNA S.A.	Minerals, chemicals, petroleum,	1,168	1,115	-4.6%	11	13	19.0%	480	480	0.0%
	plastics & pharma									
136 NEW PL MICHELIN POLSKA S.A.	Automotive & transport	1,163	1,106	-4.9%	81	77	-4.6%	4,261	4,328	1.6%
137 V 106 PL SYNTHOS S.A.*	Minerals, chemicals, petroleum,	1,254	1,081	-13.8%	98	84	-14.3%	2,103	2,208	5.0%
	plastics & pharma									
138 NEW CZ MAKRO CASH & CARRY ČR S.R.O.	Non specialised trade	761	1,076	41.4%	25	n.a.	n.a.	3,332	3,332	0.0%
139 🐧 168 HU AUCHAN MAGYARORSZÁG	Non specialised trade	862	1,068	23.9%	-20	-49	-145.4%	6,690	6,421	-4.0%
KERESKEDELMI ÉS SZOLGÁLTATÓ KFT.										
140 🐧 145 RO E.ON ENERGIE ROMANIA SA	Utilities & public services	1,017	1,054	3.7%	50	21	-58.1%	348	187	-46.3%

Position 2014 Change in Position 2013 Country Company Name	Main Sector	Turnover in millions EUR 2013	Turnover in millions EUR 2014	Change in Turnover	Net Profit in millions EUR 2013	Net Profit in millions EUR 2014	Change in Net Profit	Employment 2013	Employment 2014	Change in Employment
141 😲 138 PL KOLPORTER SP. Z O.O. SP.K.	Others	1,045	1,051	0.6%	8	8	9.3%	1,094	774	-29.3%
142 🛕 171 CZ LIDL ČESKÁ REPUBLIKA V.O.S.	Non specialised trade	891	1,050	17.8%	n.a.	n.a.	n.a.	4,127	4,127	0.0%
143 🗘 172 PL P4 SP. Z O.O.	Electronics, information, telecoms	871	1,028	18.0%	44	n.a.	n.a.	n.a.	2,103	n.a.
144 🗘 157 CZ SIEMENS, S.R.O.	Electronics, information, telecoms	957	1,022	6.8%	55	63	15.6%	7,378	9,700	31.5%
145 🗘 161 RO CARREFOUR ROMANIA SA	Non specialised trade	957	1,018	6.4%	32	27	-17.4%	6,703	7,284	8.7%
146NEW PL POLSKA SPÓŁKA GAZOWNICTWA SP. Z O.O.	Utilities & public services	994	1,016	2.2%	132	199	51.2%	n.a.	n.a.	n.a.
147 🐧 143 SK ZÁPADOSLOVENSKÁ ENERGETIKA, A.S.*	Utilities & public services	1,037	1,013	-2.3%	103	83	-19.1%	1,243	1,817	46.2%
148 🛕 160 RO GDF SUEZ ENERGY ROMANIA SA	Utilities & public services	962	1,011	5.1%	105	87	-17.0%	567	554	-2.3%
149 🐧 173 PL PKP ENERGETYKA S.A.	Utilities & public services	820	1,010	23.1%	21	n.a.	n.a.	7,285	7,189	-1.3%
150 😗 139 PL CARGILL POLAND SP. Z O.O.	Agriculture, meat, agro food & wines	s 1,355	1,009	-25.5%	28	28	-0.8%	1,000	1,000	0.0%
151 🐧 125 PL KOMPANIA PIWOWARSKA S.A.	Agriculture, meat, agro food & wines	s 1,110	1,008	-9.3%	122	128	5.0%	3,261	3,261	0.0%
152 🐧 177 PL BSH SPRZĘT GOSPODARSTWA	Electronics, information, telecoms	824	1,003	21.6%	26	-14	-153.3%	1,909	2,002	4.9%
DOMOWEGO SP. Z O.O.										
153 🐧 174 RO SOCIETATEA NATIONALA DE	Minerals, chemicals, petroleum,	869	1,002	15.4%	222	315	41.6%	6,297	6,233	-1.0%
GAZE NATURALE ROMGAZ SA	plastics & pharma									
154 🛕 283 HU GDF SUEZ GROUP*	Utilities & public services	747	995	33.1%	-36	-9	76.0%	454	430	-5.3%
155 🛕 179 HU SZERENCSEJÁTÉK ZRT.*	Others	796	991	24.5%	45	59	33.0%	1,550	1,615	4.2%
156 🐧 118 PL GLAXOSMITHKLINE Pharma S.A.	Minerals, chemicals, petroleum,	837	987	18.0%	38	50	31.8%	600	608	1.3%
	plastics & pharma									
157 🐧 144 HU JABIL CIRCUIT MAGYARORSZÁG	Electronics, information, telecoms	967	982	1.5%	16	57	246.6%	7,037	4,286	-39.1%
SZERZŐDÉSES GYÁRTÓ KFT.										
158 🐧 120 PL PKP CARGO S.A.*	Automotive & transport	1,066	974	-8.6%	15	14	-6.3%	26,553	24,960	-6.0%
159 🐧 183 LT LIETUVOS ENERGIJA UAB*	Utilities & public services	842	973	15.5%	41	-280	-786.4%	4,378	5,600	27.9%
160 🐧 154 PL ANIMEX-ANIMPOL SF SP. Z O.O. SP.K.*	Agriculture, meat, agro food & wines	s 954	972	1.8%	n.a.	n.a.	n.a.	7,760	7,800	0.5%
161 🐧 158 RO MOL ROMANIA PETROLEUM PRODUCTS SRL	Minerals, chemicals, petroleum,	965	971	0.6%	20	21	5.0%	196	198	1.0%
	plastics & pharma									
162 🐧 155 RO ORANGE ROMANIA SA	Electronics, information, telecoms	968	964	-0.4%	112	90	-19.4%	2,855	2,653	-7.1%
163 🐧 132 HU PCE PARAGON SOLUTIONS KFT.	Electronics, information, telecoms	1,043	962	-7.7%	8	4	-53.3%	646	559	-13.5%
164 🐧 127 HU CHINOIN GYÓGYSZER- ÉS	Minerals, chemicals, petroleum,	1,069	941	-11.9%	90	99	10.7%	1,592	1,522	-4.4%
VEGYÉSZETI TERMÉKEK GYÁRA	plastics& pharma									
ZÁRTKÖRÜEN MÜKÖDŐ RT.*										
165 🛕 180 PL INTER CARS S.A.*	Automotive & transport	822	927	12.7%	35	42	20.2%	1,622	1,730	6.7%
166 🛕 253 HR HEP-OPERATOR DISTRIBUCIJSKOG SUSTAVA D.O.O.	Utilities & public services	669	922	37.9%	77	81	5.0%	7,921	7,645	-3.5%
167 🐧 164 PL GRUPA SAINT-GOBAIN POLSKA*	Minerals, chemicals, petroleum,	917	910	-0.8%	n.a.	n.a.	n.a.	5,650	6,000	6.2%
	plastics & pharma									
168 🐧 137 RO FORD ROMANIA SA	Automotive & transport	1,080	904	-16.3%	15	6	-63.2%	3,448	3,143	-8.8%



**Constantin Coman** Country Manager Coface Romania From a regional perspective and compared to the EU average, Romania reported one of the highest GDP growth rates inside the region, with annual advance of 2.8% for 2014 and 3.4% for the current year. Within this context, the number of Romanian companies ranked among TOP 500 CEE increased by eleven companies compared to previous years. Although the total turnover reported by all the Romanian companies included increased up to 52.6 billion EUR in 2014, the net result decreased from 2.1 billion EUR to 1.5 billion EUR.

Ranked both by turnover and number of companies, the oil and gas sector leads the classification for the Romanian companies, with energy supply, automotive and retail sectors completing the podium.

169 🐧 140 RO ELECTRICA FURNIZARE SA	Utilities & public services	1,055	895	-15.1%	23	46	101.8%	1,227	1,219	-0.7%
170 NEW SK LIDL SLOVENSKÁ REPUBLIKA, V.O.S.	Non specialised trade	795	890	12.0%	67	n.a.	n.a.	3,187	3,295	3.4%
171 🐧 165 HU OMV HUNGÁRIA ÁSVÁNYOLAJ KFT.	Minerals, chemicals, petroleum,	871	888	2.0%	-7	0	103.7%	50	47	-6.0%
	plastics & pharma									
172 NEW SK OKTE, A.S.	Non specialised trade	241	888	267.9%	0	0	-89.7%	32	36	12.5%
173 🐧 197 SK STREDOSLOVENSKÁ ENERGETIKA, A.S.*	Utilities & public services	796	871	9.5%	82	88	7.8%	1,050	1,608	53.1%
174 🛕 214 PL FLEXTRONICS INTERNATIONAL POLAND SP. Z O.O.	Electronics, information, telecoms	733	871	18.8%	12	34	181.4%	2,800	3,169	13.2%
175 🐧 189 CZ T-MOBILE CZECH REPUBLIC A.S.	Electronics, information, telecoms	820	868	5.9%	209	192	-8.0%	2,695	3,200	18.7%
176 🐧 194 CZ MOBIS AUTOMOTIVE CZECH S.R.O.	Automotive & transport	800	868	8.5%	-2	1	142.0%	800	800	0.0%
177 👲 263 SI REVOZ PODJETJE ZA PROIZVODNJO	Automotive & transport	670	863	28.7%	11	12	6.3%	1,970	1,980	0.5%
IN KOMERCIALIZACIJO AVTOMOBILOV D.D.										
178 🐧 162 PL KATOWICKI HOLDING WĘGLOWY S.A.*	Minerals, chemicals, petroleum,	930	858	-7.8%	11	-103	-1,082.9%	18,597	17,575	-5.5%
	plastics & pharma									
179 🛕 191 CZ OMV ČESKÁ REPUBLIKA, S.R.O.	Minerals, chemicals, petroleum,	815	851	4.5%	-8	0	98.3%	45	45	0.0%
	plastics & pharma									
180 🐧 159 HU ELECTROLUX LEHEL HŰTŐGÉPGYÁR KFT.	Electronics, information, telecoms	909	848	-6.7%	13	-4	-133.1%	3,594	3,279	-8.8%
181 🐧 176 PL SPÓŁDZIELNIA MLECZARSKA MLEKPOL	Agriculture, meat, agro food & wines	754	846	12.1%	8	2	-69.5%	2,187	2,200	0.6%
W GRAJEWIE										
182 🛕 196 PL SPÓŁDZIELNIA MLECZARSKA MLEKOVITA	Agriculture, meat, agro food & wines	780	843	8.1%	12	16	29.4%	2,370	2,370	0.0%
183 🐧 340 RO AUCHAN ROMANIA SA	Non specialised trade	513	841	63.9%	-20	-14	31.8%	5,409	9,344	72.7%
184 🐧 346 HU TEVA GYÓGYSZERGYÁR ZRT.*	Minerals, chemicals, petroleum,	478	841	76.0%	76	259	239.0%	2,543	2,948	15.9%
	plastics & pharma									

Position 2014 Change in Position Position 2013 Country Company Name	Main Sector	Turnover in millions EUR 2013	Turnover in millions EUR 2014	Change in Turnover	met Profit in millions EUR 2013	met Pront in millions EUR 2014	Change in Net Profit	Employment 2013	Employment 2014	Change in Employment
185 NEW CZ ERIELL CORPORATION, S.R.O.	Minerals, chemicals, petroleum, plastics & pharma	605	840	38.9%	2	4	120.5%	47	47	0.0%
186 🗘 209 HU LIDL MAGYARORSZÁG KERESKEDELMI BT.	Non specialised trade	722	829	14.8%	7	26	269.5%	3,147	3,778	20.1%
187 🚺 184 CZ GLOBUS ČR, K.S.	Non specialised trade	829	826	-0.4%	6	7	34.6%	7,000	7,000	0.0%
188 🚺 186 CZ PHOENIX LÉKÁRENSKÝ VELKOOBCHOD, A.S.	Minerals, chemicals, petroleum, plastics & pharma	863	824	-4.5%	8	8	1.9%	668	666	-0.3%
189 🚨 202 PL ELECTROLUX POLAND SP. Z O.O.	Electronics, information, telecoms	762	823	8.0%	31	13	-59.0%	3,566	3,600	1.0%
190 🐧 242 RO OMV PETROM GAS SRL	Minerals, chemicals, petroleum, plastics & pharma	694	823	18.5%	27	26	-2.5%	43	45	4.7%
191 0 126 CZ SHELL CZECH REPUBLIC A.S.	Minerals, chemicals, petroleum, plastics & pharma	1,126	820	-27.2%	-28	10	135.9%	102	107	4.9%
192 🐧 198 PL TOTALIZATOR SPORTOWY SP. Z O.O.*	Others	769	819	6.5%	59	51	-13.9%	960	1,094	14.0%
193 🐧 178 PL FCA POWERTRAIN POLAND SP. Z O.O.	Mechanics & precision	824	818	-0.7%	17	57	229.7%	n.a.	n.a.	n.a.
194 🛕 206 PL GLENCORE POLSKA SP. Z O.O.	Non specialised trade	757	815	7.7%	11	8	-24.6%	77	86	11.7%
195 🛕 259 PL EDF POLSKA S.A.	Utilities & public services	646	815	26.2%	-51	1	102.3%	1,816	2,217	22.1%
196 🛕 211 PL POLSKIE LINIE LOTNICZE LOT S.A.	Automotive & transport	736	814	10.6%	6	23	284.0%	n.a.	n.a.	n.a.
197 🛕 251 CZ INVENTEC (CZECH), S.R.O.	Electronics, information, telecoms	665	807	21.4%	0	0	2.1%	330	320	-3.0%
198 🚺 175 HR HRVATSKI TELEKOM D.D. (HT D.D.)	Electronics, information, telecoms	853	805	-5.6%	187	148	-21.0%	5,236	4,887	-6.7%
199 🐧 208 HU SHELL HUNGARY KERESKEDELMI ZRT.	Minerals, chemicals, petroleum, plastics & pharma	724	802	10.9%	-27	-9	67.4%	145	148	2.1%
200 🛕 225 SK KAUFLAND SLOVENSKÁ REPUBLIKA V.O.S.	Non specialised trade	743	802	7.9%	30	n.a.	n.a.	4,531	5,510	21.6%
201 V 187 RO ARCELORMITTAL GALATI SA	Metals	828	801	-3.3%	-165	-108	35.0%	7,115	6,752	-5.1%
202 🚺 193 PL TELE-FONIKA KABLE S.A.*	Electronics, information, telecoms	788	796	0.9%	-74	n.a.	n.a.	n.a.	3,500	n.a.
203 🚺 192 SK CONTINENTAL MATADOR RUBBER, S.R.O.	Automotive & transport	822	792	-3.6%	124	131	5.4%	2,630	2,612	-0.7%
204 UP 270 LT SANITEX UAB*	Automotive & transport	644	791	22.9%	12	14	23.9%	2,315	2,484	7.3%



**Mantvydas Štareika** Country Manager Coface Lithuania

In 2014, large retail and logistics companies in Lithuania had the best results. Local names such as UAB Senukų prekybos centras and UAB Sanitex achieved significantly higher revenue and profit compared to 2013. The Lithuanian retail giant Maxima and its subsidiaries continue to produce favourable results as well.

Nevertheless, the overall results of Lithuanian companies listed in the TOP 2014 decreased. Revenues fell by 4%, and profits decreased radically. However, it is a positive trend that business leaders hired 4% more people in 2014.  $\P$ 

205 V 204 BG BULGARGAZ JSC	Utilities & public services	777	788	1.5%	29	4	-87.6%	52	56	7.7%
206 🐧 220 SI LEK FARMACEVTSKA DRUŽBA D.D.	Minerals, chemicals, petroleum, plastics & pharma	776	785	1.1%	89	69	-22.0%	2,873	2,978	3.7%
207 🗘 268 HU MICHELIN HUNGÁRIA ABRONCSGYÁRTÓ KFT.	Automotive & transport	606	784	29.2%	49	19	-61.2%	1,614	1,636	1.4%
208 🗘 238 CZ BOSCH DIESEL S.R.O.	Automotive & transport	693	781	12.7%	3	14	356.3%	4,400	4,200	-4.5%
209 V 203 HU HUNGAROPHARMA	Minerals, chemicals, petroleum,	735	779	6.0%	7	12	68.0%	1,207	1,144	-5.2%
GYÓGYSZERKERESKEDELMI ZRT.*	plastics & pharma									
210 🛕 219 PL MASPEX-GMW SP. Z O.O. SP.K.*	Agriculture, meat, agro food & wines	725	772	6.5%	n.a.	n.a.	n.a.	4,950	5,200	5.1%
211 296 RO DEDEMAN SRL	Construction	598	761	27.4%	64	93	44.2%	6,489	7,179	10.6%
212 V 182 PL CIECH S.A.*	Minerals, chemicals, petroleum,	819	759	-7.3%	9	39	320.5%	3,859	3,475	-10.0%
	plastics & pharma									
213 🐧 188 PL INDESIT COMPANY POLSKA SP. Z O.O.	Electronics, information, telecoms	806	758	-5.9%	7	4	-52.7%	3,220	3,223	0.1%
214 😗 200 PL SELGROS SP. Z O.O.	Non specialised trade	767	758	-1.2%	22	19	-11.9%	3,737	3,928	5.1%
215 🗘 232 PL BASF POLSKA SP. Z O.O.*	Minerals, chemicals, petroleum,	702	754	7.4%	n.a.	n.a.	n.a.	370	600	62.2%
	plastics & pharma									
216 💜 210 PL SOKOŁÓW S.A.*	Agriculture, meat, agro food & wines	737	750	1.7%	30	28	-8.2%	6,813	6,643	-2.5%
217 🗘 243 HU KITE MEZŐGAZDASÁGI SZOLGÁLTATÓ	Mechanics & precision	652	748	14.8%	10	14	46.0%	842	901	7.0%
ÉS KERESKEDELMI ZRT.*										
218 🗘 230 CZ ČESKÉ DRÁHY, A.S.	Automotive & transport	718	747	4.0%	-185	-34		25,043	24,163	-3.5%
219 🗘 254 HU LEAR CORPORATION HUNGARY	Automotive & transport	631	744	18.0%	-2	16	1,079.4%	3,468	3,483	0.4%
AUTOIPARI GYARTO KFT.										
220 🗘 256 PL MERCEDES-BENZ POLSKA SP. Z O.O.	Automotive & transport	655	742	13.3%	-2	n.a.	n.a.	227	248	9.3%
221 🐧 163 LV LATVENERGO AS	Utilities & public services	944	741	-21.5%	26	35	33.4%	1,426	1,439	0.9%
222 🗘 289 LV RIMI LATVIA SIA	Non specialised trade	672	741	10.2%	12	24	94.0%	5,085	5,255	3.3%
223 🗘 240 PL FERRERO POLSKA SP. Z O.O.	Agriculture, meat, agro food & wines	678	738	8.8%	45	59	29.7%	1,379	1,374	-0.4%
224 🗘 229 BG CEZ ELECTRO BULGARIA JSC	Utilities & public services	727	734	1.1%	-8	13	251.1%	82	78	-4.9%
225 🐧 212 LT KONCERNAS ACHEMOS GRUPE UAB*	Others	755	732	-3.1%	19	2	-89.4%	5,000	5,000	0.0%
226 🗸 216 CZ METROSTAV A.S.	Construction	742	732	-1.3%	10	16	58.0%	3,006	3,006	0.0%
227 🗸 218 PL ARCTIC PAPER S.A.*	Paper, packaging & printing	727	725	-0.2%	-36	18	151.4%	1,839	1,763	-4.1%
228 🐧 181 PL GRUPA ŻYWIEC S.A.	Agriculture, meat, agro food & wines	821	725	-11.7%	60	37	-37.3%	1,273	1,184	-7.0%
229 🗘 266 PL TRW POLSKA SP. Z O.O.	Automotive & transport	631	724	14.7%	15	18	25.6%	4,220	4,210	-0.2%
230NEW PL CEDC INTERNATIONAL SP. Z O.O.	Agriculture, meat, agro food & wines	691	722	4.4%	-225	-99	55.8%	821	869	5.8%
231 - 231 HU PHOENIX PHARMA	Minerals, chemicals, petroleum,	680	721	5.9%	14	17	16.7%	1,078	1,078	0.0%
GYÓGYSZERKERESKEDELMI ZRT.	plastics & pharma									





Pedro Pereira da Silva Chief Operations Officer Jeronimo Martins Group Country Manager for Poland



4<sup>TH</sup> PLACE

2014 was a very specific year, with a difficult macroeconomic environment and a period of deflation in the grocery market combined with costs inflation and very dynamic competition. In spite of the challenges faced, Jeronimo Martins Polska managed to maintain sustainable growth and development by opening 211 new stores and three new distribution centres - in Modlnica near Cracow, in Pruszków and Sosnowiec, finishing the year with 2,587 stores supplied by 15 distribution centres all over Poland.

The Biedronka chain was visited by more than 1.25 billion customers during the year, its sales increased by 9.5% and exceeded the value of 35 billion PLN. The team focused its efforts on continuous improvements of the comfort and shopping experience as well as the expansion of the carefully selected range of high quality products offered at everyday low price.

Position 2014 Change in Position Position Country Company Name	Main Sector	Turnover in millions EUR	Turnover in millions EUR 2014	Change in Turnover	Net Profit in millions EUR 2013	Net Profit in millions EUR 2014	Change in Net Profit	Employment 2013	Employment 2014	Change in Employment
232 O 167 BG OMV BULGARIA LTD	Minerals, chemicals, petroleum, plastics & pharma	916		-21.4%	11	14	23.4%	65	60	-7.7%
233 292 CZ METALIMEX A. S.	Metals	59		20.6%	5	7	19.6%	4100	106	32.5%
234 © 249 SI GORENJE GOSPODINJSKI APARATI, D.D. 235 © 217 RS TELEKOM SRBIJA	Electronics, information, telecoms Electronics, information, telecoms	69: 71		3.0%	3 127	6	134.1%	4,186 9,073	4,121 9,073	-1.6% 0.0%
236 V 226 RO MEDIPLUS EXIM SRL	Minerals, chemicals, petroleum,	720		-2.8%	4	n.a. 10	n.a. 174.9%	894	873	-2.3%
230 V 22010 MEDII E03 EXIM SIVE	plastics & pharma	/ 21	0 700	2.070		10	174.570	054	0/3	2.570
237 🐧 222 RO VODAFONE ROMANIA SA	Electronics, information, telecoms	730	6 703	-4.5%	96	35	-63.2%	2,882	2,729	-5.3%
238 🗸 237 PL POLOMARKET SP. Z O.O.	Non specialised trade	68	3 701	2.6%	2	2	5.6%	390	400	2.6%
239 🗸 201 SK SLOVAK TELEKOM, A.S.	Electronics, information, telecoms	77		-9.2%	48	48	0.0%	3,000	3,081	2.7%
240 V 233 CZ AGROFERT, A.S.	Agriculture, meat, agro food & wines			-0.8%	202	70	-65.4%	145	162	11.7%
241 O 213 HU BUDAPESTI ELEKTROMOS MŰVEK NYRT.*	Utilities & public services	70:		-0.8%	29	17	-41.8%	336	330	-1.8%
242 \$\infty\$ 255 SI TELEKOM SLOVENIJE, D.D.  243 \$\infty\$ 265 PL AMREST HOLDINGS SE*	Electronics, information, telecoms Others	688 633		9.3%	51 1	18	-64.9% 690.1%	2,272 19,530	2,226 23,039	-2.0% 18.0%
244 V 234 SI OMV SLOVENIJA, TRGOVINA Z NAFTO	Minerals, chemicals, petroleum,	709		-3.7%	14	13	-9.3%	71	69	-2.8%
IN NAFTNIMI DERIVATI, D.O.O.	plastics & pharma	, 0.	000	0.770		10	3.570	, ,	00	2.070
245 🗸 244 LV MAXIMA LATVIJA SIA*	Non specialised trade	67	3 674	0.1%	18	14	-22.5%	7,540	8,537	13.2%
246 🚨 288 PL DELPHI POLAND S.A.	Automotive & transport	59	1 673	13.9%	-1	-8	-904.7%	4,470	4,674	4.6%
247 - 247 PL STALPRODUKT S.A.*	Metals	65		1.9%	18	24	30.9%	5,891	5,875	-0.3%
248 • 274 PL NETTO SP. Z O.O.	Non specialised trade	62		7.2%	13	18	35.2%	4,000	4,000	0.0%
249 🔕 308 HR PETROL D.O.O.	Minerals, chemicals, petroleum,	570	) 667	17.0%	2	5	173.4%	727	719	-1.1%
250 🚺 156 CZ OKD, A.S.	plastics & pharma Minerals, chemicals, petroleum,	95	7 666	-30.4%	-364	-76	79.0%	12,369	11,000	-11.1%
051 A 075 LT LECTO AD*	plastics & pharma	70	4 665	F F0/	1.4	10.4	1,000,000	7.010	3,004	C F0/
251 • 235 LT LESTO AB* 252 • 221 HU PORSCHE HUNGARIA KERESKEDELMI KFT.	Utilities & public services Automotive & transport	704 69!		-5.5% -4.3%	14	-164 4	-1,286.9% -25.4%	3,212 251	256	-6.5% 2.0%
253 272 PL VOLVO POLSKA SP. Z O.O.	Automotive & transport	624		6.1%	8	6	-27.5%	2,955	2,929	-0.9%
254 ② 258 PL NESTLE POLSKA S.A.	Agriculture, meat, agro food & wine:			2.2%	38	n.a.	n.a.	3,150	3,550	12.7%
255 ♥ 223 CZ SYNTHOS KRALUPY A.S.	Minerals, chemicals, petroleum, plastics & pharma	729		-9.4%	21	46	120.9%	590	595	0.8%
256 • 262 PL IMPEXMETAL S.A.*	Metals	639	9 660	3.3%	20	29	41.4%	1,914	1,883	-1.6%
257 291RO J.T. INTERNATIONAL (ROMANIA) SRL	Agriculture, meat, agro food & wines			9.1%	9	13	54.8%	686	621	-9.5%
258 • 282 CZ BENZINA , S.R.O.	Minerals, chemicals, petroleum, plastics & pharma	614		7.2%	0	10	7,981.5%	86	86	0.0%
259 287 PL VALEO AUTOSYSTEMY SP. Z O.O.	Automotive & transport	59	5 656	10.2%	48	56	17.0%	3,748	4,028	7.5%
260 🗸 248 RS TENT DOO	Utilities & public services	640	0 655	2.3%	28	27	-3.0%	2,476	2,358	-4.8%
261 V 224 PL EMPIK MEDIA & FASHION S.A.*	Non specialised trade	71	11 653	-8.1%	-71	-44	37.9%	n.a.	n.a.	n.a.
262 🗸 250 PL MONDI ŚWIECIE S.A.	Paper, packaging & printing	65		-1.4%	135	131	-2.6%	1,100	1,020	-7.3%
263 <b>1</b> 64 PL GRUPA E.LECLERC*	Non specialised trade	643		0.0%	n.a.	n.a.	n.a.	6,300	4,300	-31.7%
264 ② 299 PL NEONET S.A. 265 ③ 285 SK JOHNSON CONTROLS INTERNATIONAL SPOL. S R.C	Non specialised trade	576 61		10.2%	1 14	0 17	-100.0% 25.4%	1,286 2,987	2,300 3,150	78.8% 5.5%
266 319 HU LUK SAVARIA KUPLUNGGYÁRTÓ KFT.	Automotive & transport	51:		23.5%	40	35	-13.0%	1,980	2,246	13.4%
267 V 227 LT LUKOIL BALTIJA UAB	Minerals, chemicals, petroleum,	728		-13.1%	3	3	-3.3%	1,100	1,100	0.0%
	plastics & pharma									
268 V 246 RO SELGROS CASH & CARRY SRL	Non specialised trade	689		-8.3%	12	3	-71.8%	4,026	3,882	-3.6%
269 V 241 SK EUSTREAM, A.S.	Utilities & public services Utilities & public services	69 <sup>°</sup>		-9.6%	319	334	4.6%	877	826	-5.8%
270 321RO COMPANIA NATIONALA DE TRANSPORT AL ENERGIEI ELECTRICE TRANSELECT		540	0 629	16.3%	45	80	78.0%	2,180	2,180	0.0%
271 • 76 HU E. ON ENERGIASZOLGÁLTATÓ KFT.	Utilities & public services	1,538	8 628	-59.1%	-5	-22	-325.9%	195	13	-93.3%
272 334 RO MEGA IMAGE SRL	Non specialised trade	52		20.3%	12	12	1.1%	6,107	7,161	17.3%
273 🐧 260 RS DELHAIZE SERBIA DOO	Non specialised trade	628	8 628	0.0%	34	n.a.	n.a.	7,413	7,413	0.0%
274 🗸 257 PL ZESPÓŁ ELEKTROWNI PĄTNÓW-ADAMÓW-KONIN S	S.A.*Utilities & public services	64	7 627	-3.0%	54	18	-66.1%	7,994	7,185	-10.1%
275NEW CZ PORSCHE ČESKÁ REPUBLIKA S.R.O.	Automotive & transport	49		27.2%	7	11	56.0%	130	130	0.0%
276 327 BG KAUFLAND BULGARIA EOOD & CO*	Non specialised trade	56		11.0%	33	34	4.7%	6,469	6,890	6.5%
277 ♥ 267 PL PRZEDSIEBIORSTWO HANDLOWO-PRODUKCYJNE POLSKI TYTOŃ S.A.	Agriculture, meat, agro food & wines	s 62	7 621	-1.0%	0	0	-36.3%	619	604	-2.4%
278 V 275 RO SAMSUNG ELECTRONICS ROMANIA SRL	Electronics, information, telecoms	634	4 618	-2.5%	13	13	2.5%	128	138	7.8%
279 🗘 252 PL STRABAG SP. Z O.O.	Construction	668		-8.5%	13	31	128.9%	2,723	2,407	-11.6%
280 🚺 185 PL WĘGLOKOKS S.A.	Minerals, chemicals, petroleum, plastics & pharma	81	3 603	-25.8%	29	28	-5.2%	145	131	-9.7%
281 V 269 HU MAGYAR POSTA ZRT.*	Electronics, information, telecoms	589	9 600	1.9%	3	9	168.0%	33,253	32,910	-1.0%
282 • 293 HU SE-CEE SCHNEIDER ELECTRIC KÖZÉP-KELET EURÓPAI KFT.	Automotive & transport	568		5.4%	73	72	-1.3%	269	300	11.5%
283 🚨 306 CZ DOPRAVNÍ PODNIK HL.M. PRAHY ,	Automotive & transport	566	6 597	5.4%	-13	11	185.0%	10,750	10,750	0.0%
AKCIOVÁ SPOLEČNOST  284 🐧 312 RO CONTINENTAL AUTOMOTIVE PRODUCTS SRL	Automotive & transport	56	5 596	5.4%	116	134	16.2%	2,036	2,239	10.0%
285 4 348 RO FARMEXPERT D.C.I. SRL	Minerals, chemicals, petroleum,	50:		18.0%	21	23	12.3%	693	745	7.5%
	plastics & pharma		002				.2.070	500	0	
286 🗘 303 LT PALINK UAB*	Non specialised trade	578	8 588	1.8%	-42	4	108.6%	8,178	7,922	-3.1%
287 🐧 278 PL CMC POLAND SP. Z O.O.	Metals	606		-3.2%	-1	12	1,021.3%	1,730	1,700	-1.7%
288 🗘 330 HU ALCOA-KÖFÉM SZÉKESFEHÉRVÁRI	Metals	500	587	17.4%	53	72	35.5%	1,604	1,652	3.0%
KÖNNYÜFÉMMÜ KFT. 289 ♥ 284 HU PHILIP MORRIS MAGYARORSZÁG	Agriculture, meat, agro food & wine	s 58	3 586	0.6%	4	-16	-497.7%	474	414	-12.7%
CIGARETTA KERESKEDELMI KFT.										
290 • 277 CZ ČEPS, A.S.	Utilities & public services	62		-6.5%	66	39	-40.8%	462	479	3.7%
291 300 LT LINAS AGRO GROUP AB*	Agriculture, meat, agro food & wines	s 59:		-1.2% 71.0%	26	24 50	-9.8%	1,039	2,266	118.1%
292 🐧 378 HU DELPHI HUNGARY AUTÓALKATRÉSZ GYÁRTÓ KFT.	Electronics, information, telecoms	44	1 302	31.9%	30	50	69.3%	1,467	1,655	12.8%

Position 2014 Change in Position Position 2013 Country Company Name	Main Sector	lurnover in millions EUR 2013	Turnover in millions EUR 2014		Net Profit in millions EUR 2013	Net Profit in millions EUR 2014	Change in Net Profit	Employment 2013	Employment 2014	Change in Employment
293 🗸 279 PL ZAKŁADY TŁUSZCZOWE KRUSZWICA S.A.	Agriculture, meat, agro food & wines	606	582	-4.0%	25	28	14.6%	967	933	-3.5%
294 🛕 297 PL RWE POLSKA S.A.	Utilities & public services	580	581	0.2%	n.a.	n.a.	n.a.	630	1,250	98.4%
295 🗸 280 SK ORANGE SLOVENSKO, A.S.	Electronics, information, telecoms	622	580	-6.7%	115	103	-10.0%	1,240	1,148	-7.4%
296 🐧 341 LT KONCERNAS MG BALTIC UAB*	Others	513	578	12.5%	18	13	-23.3%	3,336	3,636	9.0%
297 🐧 302 PL ANWIM S.A.	Minerals, chemicals, petroleum,	571	575	0.7%	1	1	-34.7%	175	183	4.6%
000 <b>©</b> 045 07 DD 4 ŽOVÁ ENEDOSTIVA A 0	plastics & pharma	00.4		10.00/			0.00/	070	070	0.007
298 V 245 CZ PRAŽSKÁ ENERGETIKA, A.S.	Utilities & public services	684	575	-16.0%	68	69	2.2%	636	636	0.0%
299 V 298 RO SOCIETATEA COMPLEXUL ENERGETIC OLTENIA S.A.		591	572	-3.1%	1		-15,205.3%	18,620	18,438	-1.0%
300 V 264 PL PINI POLONIA SP. Z O.O.	Agriculture, meat, agro food & wines		570	-10.3%	12	15	23.5%	386	386	0.0%
301 🚨 311 PL ABB SP. Z O.O.	Electronics, information, telecoms	552	570	3.2%	18	17	-5.0%	2,990	3,142	5.1%
302 😯 199 HU TIGÁZ TISZÁNTÚLI GÁZSZOLGÁLTATÓ ZRT.*	Utilities & public services	743	568	-23.5%	-68	-42	38.8%	556	502	-9.7%
303 🗘 236 PL METRACO S.A.	Metals	684	566	-17.3%	2	2	5.9%	81		254.3%
304 🗘 404 HU NEMZETI ÚTDÍJFIZETÉSI SZOLGÁLTATÓ ZRT.	Automotive & transport	409	564	37.8%	-82	-5	94.2%	1,088	761	-30.1%
305 🗘 295 PL AVON OPERATIONS POLSKA SP. Z O.O.	Minerals, chemicals, petroleum,	583	561	-3.6%	40	24	-39.0%	2,100	1,819	-13.4%
	plastics & pharma									
306 🐧 307 SK CONTINENTAL MATADOR TRUCK TIRES S.R.O.	Automotive & transport	573	561	-2.1%	95	98	4.1%	1,105	1,187	7.4%
307 🛕 349 PL IKEA RETAIL SP. Z O.O.	Non specialised trade	488	558	14.3%	-6	1	121.6%	2,000	2,000	0.0%
308 🐧 364 PL RENAULT POLSKA SP. Z O.O.	Automotive & transport	470	556	18.5%	4	5	17.5%	140	135	-3.6%
309NEW PL SAMSUNG ELECTRONICS POLAND	Electronics, information, telecoms	571	555	-2.8%	21	18	-16.1%	1,700	2,100	23.5%
MANUFACTURING SP. Z O.O.										
310 🛕 326 PL CELSA HUTA OSTROWIEC SP. Z O.O.	Metals	512	553	8.1%	-34	-41	-19.9%	1,350	1,320	-2.2%
311 🛕 323 SK VÝCHODOSLOVENSKÁ ENERGETIKA, A.S.*	Utilities & public services	540	547	1.3%	47	56	19.1%	1,454	1,567	7.8%
312 🐧 374 RO AUTOLIV ROMANIA SRL	Automotive & transport	473	544	15.1%	15	12	-21.5%	5,333	6,893	29.3%
313 NEW HU HARMAN BECKER GÉPKOCSIRENDSZER GYÁRTÓ KF	T.Electronics, information, telecoms	448	543	21.3%	-62	13	121.1%	1,264	1,313	3.9%



**Viktor Somogyi** Country Manager Coface Hungary

Not only from a regional view but also compared to the EU average, Hungary provided an outstanding performance in terms of GDP growth. After last year's 3.6%, growth is expected to continue in 2015 with 2.8%. The new investments and strong performance of the export-driven automotive sector (such as Daimler and Audi), as the main contributor to Hungarian economic growth can be seen in changes in rankings of leading companies. The positive evolution in terms of performance is visible in the positions of other players. The Russian sanctions, however, have had negative effects on other companies.

314 V 309 RS JAVNO PREDUZEĆE SRBIJAGAS NOVI SAD	Automotive & transport	542	542	0.0%	-411			1,181	1.181	0.0%
315 464 RO TINMAR - IND SA	Utilities & public services	382	542	41.6%	18	n.a. 9	n.a. -49.5%	63	1,101	4.8%
316 441 CZ MND A.S.			540	35.9%	58	53	-49.5%	357	389	9.0%
316 441 CZ MIND A.S.	Minerals, chemicals, petroleum,	397	540	35.9%	58	53	-9.6%	35/	389	9.0%
317 🛕 431HU OPFL SOUTHEAST FUROPE AUTÓFORGALMAZÓ KE	plastics & pharma	385	F7F	70.10/	1	1	71.10/	111	170	1710/
	•		535	39.1%	- 1	- 1	-31.1%	111	130	17.1%
318 325 HU PENNY-MARKET KERESKEDELMI KFT.	Non specialised trade	508	533	5.1%	6	5	-22.6%	2,846	3,002	5.5%
319 🐧 338 SI IMPOL, INDUSTRIJA METALNIH POLIZDELKOV, D.O.O.		524	533	1.7%	5	6	17.0%	11	11	0.0%
320 🐧 352 RO CONTINENTAL AUTOMOTIVE SYSTEMS SRL	Automotive & transport	497	532	7.1%	-4	11	396.6%	2,369	2,896	22.2%
321 V 305 PL INTERNATIONAL PAPER-KWIDZYN SP. Z O.O.	Paper, packaging & printing	566	532	-6.0%	118	91	-22.9%	1,315	1,300	-1.1%
322 🐧 342 LT ACHEMA AB	Minerals, chemicals, petroleum,	511	530	3.9%	2	-25	-1,742.7%	1,156	1,152	-0.3%
	plastics & pharma									
323 🐧 317 HU HANKOOK TIRE MAGYARORSZÁG	Automotive & transport	525	528	0.6%	93	110	18.3%	2,402	2,908	21.1%
GYÁRTÓ ÉS KERESKEDELMI KFT.										
324NEW SK FAURECIA SLOVAKIA, S.R.O.	Automotive & transport	496	528	6.6%	18	24	30.5%	1,936	1,970	1.8%
325 🗘 228 HU FŐVÁROSI GÁZMŰVEK ZRT.*	Utilities & public services	685	527	-23.1%	3	4	41.9%	624	617	-1.1%
326 🐧 353 SK PHOENIX ZDRAVOTNÍCKE ZÁSOBOVANIE, A.S.	Minerals, chemicals, petroleum,	498	526	5.7%	4	4	11.5%	433	441	1.8%
	plastics & pharma									
327 🛕 360 CZ IVECO CZECH REPUBLIC, A. S.	Automotive & transport	481	525	9.1%	38	45	18.7%	2,100	2,600	23.8%
328NEW CZ BROSE CZ SPOL. S R.O.	Automotive & transport	431	523	21.3%	13	12	-8.9%	2,100	2,100	0.0%
329 417 CZ ROBERT BOSCH, SPOL. S R.O.	Automotive & transport	421	523	24.1%	2	8	352.0%	2,439	2,400	-1.6%
330 🐧 357 RO REWE (ROMANIA) SRL	Non specialised trade	489	521	6.4%	0	3	1,939.0%	3,028	3,079	1.7%
331 🐧 324 RO CARGILL AGRICULTURA SRL	Agriculture, meat, agro food & wines	538	519	-3.5%	-7	-20	-177.6%	276	280	1.4%
332 🗘 271 HR HEP-PROIZVODNJA D.O.O.	Utilities & public services	640	518	-19.1%	78	119	53.2%	2,177	2,184	0.3%
333 🐧 316 PL CNH INDUSTRIAL POLSKA SP. Z O.O.	Mechanics & precision	538	518	-3.8%	51	33	-36.4%	1,250	1,275	2.0%
334 💜 290 PL EDF PALIWA SP. Z O.O.	Utilities & public services	590	517	-12.4%	5	5	12.6%	60	60	0.0%
335 🛕 413 HU NI HUNGARY SOFTWARE ÉS HARDWARE	Electronics, information, telecoms	403	517	28.2%	-6	56	1,027.9%	1,077	1,131	5.0%
GYÁRTÓ KFT.										
336 🛕 377 RO RCS & RDS SA	Electronics, information, telecoms	469	516	10.0%	-3	-16	-415.5%	9,374	10,063	7.4%
337 V 320 RS MERCATOR-S	Non specialised trade	516	516	0.0%	4	n.a.	n.a.	4,701	4,701	0.0%
338 🛕 351 PL THYSSENKRUPP ENERGOSTAL S.A.	Metals	480	516	7.4%	7	12	63.6%	811	861	6.2%
339NEW PL KOMPUTRONIK S.A.	Electronics, information, telecoms	385	514	33.6%	3	3	9.5%	702	702	0.0%
340 V 276 RO ADM ROMANIA TRADING SRL	Agriculture, meat, agro food & wines	633	514	-18.7%	4	12	157.1%	100	84	-16.0%
341 😲 215 HU MET MAGYARORSZÁG ENERGIAKERESKEDŐ ZRT.	Utilities & public services	711	512	-28.0%	13	1	-91.4%	49	45	-8.2%
342NEW HU DENSO GYÁRTÓ MAGYARORSZÁG KFT.	Automotive & transport	435	509	17.1%	-1	0	111.8%	3.338	3.465	3.8%
343NEW PL STALMAG SP. Z O.O.	Metals	172	507	194.7%	0	n.a.	n.a.	23	21	-8.7%





**S** LOTOS

8<sup>TH</sup> PLACE

introduce the necessary adjustments warranted by economic considerations in the case of projects that are subject to volatile market conditions. With this approach, we can allocate individual resources to those tasks and areas that are effective in creating added value for LOTOS and, consequently, for our shareholders.

Position 2014 Change in Position Position 2013 Country Company Name	Main Sector	Turnover in millions EUR 2013	Turnover in millions EUR 2014	Change in Turnover	millions EUR 2013	Net Profit in millions EUR 2014	Change in Net Profit	Employment 2013	Employment 2014	Change in Employment
344 🐧 383 PL HENKEL POLSKA SP. Z O.O.	Minerals, chemicals, petroleum, plastics & pharma	448	507	13.2%	37	49	33.1%	1,036	1,003	-3.2%
345 🐧 355 CZ FERONA, A.S.	Metals	490	504	2.7%	3	6	76.8%	987	990	0.3%
346 149 HU NOKIA KOMÁROM KFT.	Electronics, information, telecoms	952	504	-47.1%	6	-19	-410.1%	1,727	2,025	17.3%
347NEW HU BONAFARM ZRT.* 348 ♥ 207 LV ORLEN LATVIJA SIA	Agriculture, meat, agro food & wine Minerals, chemicals, petroleum, plastics & pharma	s 457 770	504	10.2% -34.6%	-2 4	3	144.2% -35.1%	5,500	5,800	5.5% 12.5%
349 ♥ 304 LV LATVIJAS GĀZE AS	Utilities & public services	574	503	-12.4%	32	32	-0.4%	1,281	1,292	0.9%
350 • 369 CZ ABB S.R.O.	Electronics, information, telecoms	475	498	4.9%	36	47	32.2%	3,332	3,100	-7.0%
351 V 336 HU TELENOR MAGYARORSZÁG ZRT.	Electronics, information, telecoms	492	498	1.2%	89	76	-14.2%	1,080	1,104	2.2%
352 V 339 CZ ALLIANCE HEALTHCARE S.R.O.	Minerals, chemicals, petroleum, plastics & pharma	510	497	-2.4%	6	7	13.1%	400	380	-5.0%
353 🐧 315 SK SAS AUTOMOTIVE S.R.O.	Automotive & transport	564	496	-12.1%	10	6	-41.2%	486	476	-2.1%
354 397 HU WABERER'S INTERNATIONAL ZRT.*	Automotive & transport	417	495	18.6%	13	9	-28.0%	1,659	1,814	9.3%
355 412 PL GRUPA POLSKIE SKŁADY BUDOWLANE S.A.	Non specialised trade	416	495	19.1%	3	5	42.0%	327	340	4.0%
356NEW CZ PRAŽSKÁ PLYNÁRENSKÁ, A.S.	Utilities & public services	304	494	62.3%	23	27	14.5%	310	350	12.9%
357 V 273 LV ELKO GRUPA AS	Electronics, information, telecoms	641	494	-22.9%	4	4	5.6%	192	200	4.2%
358 337 SK OMV SLOVENSKO, S.R.O.	Minerals, chemicals, petroleum, plastics & pharma	520	492	-5.2%	6	8	41.4%	190	160	-15.8%
359NEW PL TOYOTA MOTOR POLAND COMPANY LIMITED SP. Z O.O.	Automotive & transport	357	492	38.0%	0	0	279.0%	100	100	0.0%
360 447 RO AMEROPA GRAINS SA	Agriculture, meat, agro food & wine		492	23.9%	2	4	45.5%	208	212	1.9%
361 405 HU GRUNDFOS MAGYARORSZÁG GYÁRTÓ KFT.	Mechanics & precision	407	492	20.8%	33	22	-32.4%	1,986	2,247	13.1%
362 V 294 CZ VODAFONE CZECH REPUBLIC A.S.	Electronics, information, telecoms	595	491	-17.5%	34	7	-78.2%	2,019	1,700	-15.8%
363 ♥ 343 SI ENGROTUŠ PODJETJE ZA TRGOVINO, D.O.O. 364NEW CZ AUTOMOTIVE LIGHTING S.R.O.	Non specialised trade Automotive & transport	515 306	487 487	-5.3% 59.1%	-49 18	-2 36	95.3% 94.8%	2,925 1,500	2,584 1,452	-11.7% -3.2%
365 🐧 396 SI ELEKTRO ENERGIJA, PODJETJE ZA.	Utilities & public services	445	486	9.2%	2	-7	-543.0%	85	84	-1.2%
PRODAJO ELEKTRIKE IN DRUGIH ENERGENTOV, SVI		s 438	485	10.6%	81	82	0.7%	1,108	1.OE7	-5.0%
366 398 CZ PHILIP MORRIS ČR A.S.  367NEW CZ SILMET PŘÍBRAM A.S.	Agriculture, meat, agro food & wine Minerals, chemicals, petroleum,	295	482	63.5%	0	2	2,743.7%	38	1,053	10.5%
	plastics & pharma									
368 456 CZ AT COMPUTERS A.S.	Electronics, information, telecoms	387	481	24.3%	5	6	3.5%	254	294	15.7%
369 ♥ 365 CZ PLZEŇSKÝ PRAZDROJ, A. S.	Agriculture, meat, agro food & wine		478 477	-2.1%	101	107	5.2% 34.5%	2,960		-33.0% 3.2%
370 437 HR PLIVA HRVATSKA D.O.O.	Minerals, chemicals, petroleum, plastics & pharma	402		18.9%	57	77		1,897	1,957	
371 • 381BG SAKSA LTD**	Minerals, chemicals, petroleum, plastics & pharma	461	476	3.2%	4	5	19.2%	171	215	25.7%
372NEW PL MORPOL S.A.	Agriculture, meat, agro food & wine		475	7.5%	-24	-2	90.0%	n.a.	2,000	n.a.
373  446 PL AMICA WRONKI S.A.*	Electronics, information, telecoms	388	475	22.5%	21	18	-12.6%	2,475	2,525	2.0%
374   388 RO PHILIP MORRIS TRADING SRL 375   350 PL TORUŃSKIE ZAKŁADY MATERIAŁÓW	Agriculture, meat, agro food & wine Minerals, chemicals, petroleum,	486 486	474 473	4.0% -2.5%	-2 31	-1 32	44.5% 1.6%	285 1,100	279 900	-2.1% -18.2%
OPATRUNKOWYCH S.A.  376NEW SK GGT A. S.	plastics & pharma Agriculture, meat, agro food & wine	s 439	473	7.8%	0	0	217.1%	177	178	0.6%
377 🐧 386 PL LUBELSKI WĘGIEL BOGDANKA S.A.*	Minerals, chemicals, petroleum,	445	471	6.0%	77	64	-17.4%	5,377	5,795	7.8%
770 A 777 LT LIETUN/OC CELETINI/ELIALAD*	plastics & pharma	474	470	0.00/	70	10	75.00/	10.75.4	10.700	0.20/
378 ♥ 373 LT LIETUVOS GELEZINKELIAI AB* 379 ♠ 490 PL CCC S.A.*	Automotive & transport Textiles, leather & clothing	474 385	470 470	-0.8% 22.3%	30 29	19 98	-35.9% 235.7%	12,754 7,861	12,728 9,056	-0.2% 15.2%
380 424 PL FAURECIA WAŁBRZYCH S.A.	Automotive & transport	401	467	16.5%	11	27	154.4%	2,071	2,245	8.4%
381 V 372 RO MICHELIN ROMANIA S.A.	Automotive & transport	474	467	-1.3%	17	25	43.4%	2,625		2.8%
382 UP 455 PL POJAZDY SZYNOWE PESA BYDGOSZCZ S.A.	Automotive & transport	380	463	21.7%	36	11	-69.9%	2,700	3,200	18.5%
383 🐧 376 PL EMPERIA HOLDING S.A.*	Non specialised trade	460	463	0.5%	3	7	121.0%	7,398	7,279	-1.6%
384NEW HU ENI HUNGARIA ZRT.	Minerals, chemicals, petroleum, plastics & pharma	263	460	75.0%	-4	-2	47.6%	83	84	1.2%
385NEW BG ADVANCE PROPERTIES LTD*	Others	282	460	63.1%	38	45	18.3%	56	57	1.8%
386 <b>3</b> 84 SK BILLA, S.R.O.	Non specialised trade	459	460	0.2%	1	6	384.9%	3,752	3,805	1.4%
387 🔮 367 SK ŽELEZNICE SR 388NEW HU METRO KERESKEDELMI KFT.	Automotive & transport  Non specialised trade	481 334	459 459	-4.5% 37.3%	-9	-10	-89.3% -10.7%	14,350 2,389	14,109 2,448	-1.7% 2.5%
389 🐧 390 PL RECKITT BENCKISER PRODUCTION	Minerals, chemicals, petroleum,	442	457	3.6%	23	33	38.5%	1,824	2,500	37.1%
(POLAND) SP. Z O.O.  390 A 477 RO CONTINENTAL AUTOMOTIVE ROMANIA SRL	plastics & pharma Automotive & transport	770	457	22.00/	17	0	27.00/	1.000	4,489	0.00/
391NEW RO SILCOTUB SA	Metals	372 353	457 456	22.9% 29.2%	-13 35	-9 62	27.9% 76.7%	4,088 1,542	1,625	9.8% 5.4%
392 <b>3</b> 66 PL KRONOPOL SP. Z O.O.	Wood & furniture	468	456	-2.5%	43	45	5.4%	1,000	1,020	2.0%
393 <b>3</b> 70 RS IDEA	Construction	455		0.0%	-18	n.a.	n.a.	3,949		0.0%
394NEW RO SOCIETATEA NATIONALA DE TRANSPORT FEROVIAR DE CALATORI - CFR - CALATORI SA	Automotive & transport	367	454	23.7%	-91	16	117.1%	13,692	13,195	-3.6%
395 416 SI CIMOS D.D. AVTOMOBILSKA INDUSTRIJA	Automotive & transport	426	454	6.6%	-138	-50	63.8%	936	1,098	17.3%
396 🐧 452 LT ME INVESTICIJA UAB*	Automotive & transport	392	454	15.6%	45	22	-50.3%	n.a.	n.a.	n.a.
397 🐧 354 SK MONDI SCP, A.S.	Paper, packaging & printing	475	453	-4.6%	55	48	-12.1%	1,115	1,115	0.0%
398 🗘 313 PL KRAJOWA SPÓŁKA CUKROWA S.A.	Agriculture, meat, agro food & wine		452	-17.7%	89	30	-66.7%	1,538	1,522	0.0%
399 🐧 401RO ALRO SA	Metals	438	451	2.9%	-27	-24	9.9%	2,485	2,417	-2.7%
400 ♥ 331 PL OPERATOR GAZOCIAGÓW PRZESYŁOWYCH GAZ-SYSTEM S.A.	Utilities & public services	515	449	-12.7%	75	97	29.4%	2,356	2,371	0.6%
401 🚨 428 SK INA SKALICA, S.R.O.	Mechanics & precision	412	449	8.9%	5	10	99.2%	4,340	4,689	8.0%
402 427 SK INA KYSUCE, S.R.O.	Mechanics & precision	413	448	8.5%	4	14	273.1%	3,999	4,059	1.5%
403 V 379 RO HOLZINDUSTRIE SCHWEIGHOFER SRL	Wood & furniture	464	447	-3.5%	96	66	-31.8%	1,653	1,841	11.4%
404NEW CZ SKANSKA A.S.  405 391 HU MÁV MAGYAR ÁLLAMVASUTAK ZRT.*	Construction	389 427	447	14.8%	-25 15	5 156	121.5%		4,500	0.0%
TOS V STITU MAY MAGTAR ALLAMIVASUTAR ZRI.	Automotive & transport	42/	44/	4./70	ID	156	954.9%	17,115	16,505	-3.6%

Position 2014 Change in Position Position 2013 Country Company Name	Main Sector	JS VE	Turnover in millions EUR 2014	Change in Turnover	Net Profit in millions EUR 2013	millions EUR 2014	Change in Net Profit	Employment 2013	Employment 2014	Change in Employment
406NEW HU MAGYAR ÁRAMSZOLGÁLTATÓ KFT.	Utilities & public services	459	446	-2.8%	6	4	-35.8%	53	63	18.9%
407 436 LT KAUNO GRUDAI AB*	Agriculture, meat, agro food & wines	405	446	10.1%	8	14	71.9%	577	649	12.5%
408 410 HR PLODINE D. D.	Non specialised trade	426	446	4.6%	5	5	13.8%	3,258	3,211	-1.4%
409 ♥ 195 EE BALTIC INTERNATIONAL TRADING OU*	Minerals, chemicals, petroleum, plastics & pharma	804	442	-45.0%	5	8	75.6%	n.a.	n.a.	n.a.
410 468 RO TAKATA ROMANIA SRL	Automotive & transport	375	441	17.5%	15	22	44.4%	3,782	4,103	8.5%
411 🐧 333 HU NITROGÉNMŰVEK VEGYIPARI ZRT.*	Minerals, chemicals, petroleum, plastics & pharma	493	440	-10.7%	8	38	375.1%	663	665	0.3%
412 485 LT SENUKU PREKYBOS CENTRAS UAB*	Construction	368	437	18.7%	11	14	24.4%	5,475	5,571	1.8%
413 471 BG AEC KOZLODUI JSC*	Utilities & public services	377	437	16.0%	21	40	88.7%	3,832	3,758	-1.9%
414NEW EE TALLINK GRUPP AS	Automotive & transport	415	436	5.1%	-12	-42	-248.8%	6,907	6,654	-3.7%
415NEW LV STATOIL FUEL & RETAIL LATVIA SIA	Minerals, chemicals, petroleum, plastics & pharma	435	435	0.0%	435	10	-97.7%	816	786	-3.7%



**Arnis Blümfelds**Country Manager
Coface Latvia & Estonia

416 418 PL LOUIS DREYFUS COMMODITIES POLSKA SP. Z O.O. Agriculture, meat, agro food & wines 413 435 5.2%

Latvia and Estonia patiently continue to grow their economies as northern CEE countries. Both of them have recorded one of the highest GDP growth levels in the EU, Latvia with 2.5%, Estonia with 2.3%. Despite an embargo on selected goods to Russia and a breakdown in exports, private consumption in Latvia and Estonia will result in a reasonable 0.6% inflation rate. The highest rise in employment is reported in Latvia (+5.6%) which again makes the country one of the fastest growing economies within the EU.

18

n.a.

18 0.0%

416 418 PL LOUIS DREYFUS COMMODITIES POLSKA SP. 2 O.O.	Agriculture, meat, agro 1000 & wines	413	435	5.2%	5	n.a.	n.a.	18	18	0.0%
417 NEW CZ EBERSPÄCHER SPOL. S R.O.	Automotive & transport	342	434	26.6%	12	10	-12.7%	580	700	20.7%
418 🗘 421 PL ZAKŁADY FARMACEUTYCZNE	Minerals, chemicals, petroleum,	408	433	6.2%	49	47	-5.1%	1,928	1,936	0.4%
POLPHARMA S.A.	plastics & pharma									
419 🗘 449 BG SOPHARMA JSC*	Minerals, chemicals, petroleum,	392	433	10.4%	17	12	-26.4%	1,853	1,868	0.8%
	plastics & pharma									
420 🐧 371 PL FIRMA OPONIARSKA DĘBICA S.A.	Automotive & transport	465	430	-7.5%	27	21	-23.1%	2,936	2,882	-1.8%
421 🗘 462 PL GRUPA KĘTY S.A.*	Metals	373	429	15.1%	36	40	10.1%	3,340	3,727	11.6%
422NEW PL ALSTOM POWER SP. Z O.O.	Mechanics & precision	339	429	26.6%	9	26	204.6%	2,200	2,200	0.0%
423 🐧 347 RO ENEL ENERGIE SA	Utilities & public services	504	429	-15.0%	-9	29	429.1%	270	236	-12.6%
424 🗸 328 SK UNIPETROL SLOVENSKO S. R. O.	Minerals, chemicals, petroleum,	350	428	22.3%	1	1	-9.6%	9	10	11.1%
	plastics & pharma									
425 🗘 499 PL BAYER SP. Z O.O.	Minerals, chemicals, petroleum,	351	427	21.6%	6	11	88.0%	618	804	30.1%
	plastics & pharma									
426 🗘 453 HR LIDL HRVATSKA D.O.O. K.D.	Non specialised trade	391	426	9.1%	1	14	1,266.9%	1,674	1,732	3.5%
427 482 LT GIRTEKA LOGISTICS UAB	Automotive & transport	369	426	15.4%	17	9	-48.6%	292	336	15.1%
428 439 SK UNIPHARMA, 1. SLOVENSKÁ LEKÁRNICKÁ, A.S.	Minerals, chemicals, petroleum,	402	425	5.7%	1	2	31.1%	595	621	4.4%
	plastics & pharma									
429 🗸 318 PL SLOVNAFT-POLSKA S.A.	Minerals, chemicals, petroleum,	540	425	-21.3%	10	-2	-119.1%	34	34	0.0%
	plastics & pharma									
430 V 332 RO OSCAR DOWNSTREAM SRL	Minerals, chemicals, petroleum,	526	424	-19.4%	8	9	16.8%	281	306	8.9%
	plastics & pharma									
431 465 HU VIDEOTON HOLDING ZRT.*	Electronics, information, telecoms	360	422	17.4%	29	34	17.7%	7,474	8,389	12.2%
432 - 432 PL SANOFI-AVENTIS SP. Z O.O.*	Minerals, chemicals, petroleum,	397	421	6.0%	n.a.	21	n.a.	829	855	3.1%
	plastics & pharma									
433 V 425 PL TOYOTA MOTOR MANUFACTURING POLAND SP. Z (	D.O.Automotive & transport	403	420	4.4%	-14	26	290.3%	n.a.	n.a.	n.a.
434NEW SI ACRONI, PODJETJE ZA PROIZVODNJO JEKLA	Metals	382	419	9.9%	-4	11	360.6%	1,254	1,127	-10.1%
IN JEKLENIH IZDELKOV D.O.O.										
435NEW RO RENAULT COMMERCIAL ROUMANIE SRL	Automotive & transport	342	419	22.5%	7	5	-31.0%	165	167	1.2%
436 UP 481 PL SIEMENS SP. Z O.O.	Electronics, information, telecoms	360	418	16.1%	17	23	32.8%	n.a.	n.a.	n.a.
437NEW CZ EUROVIA CS, A.S.	Construction	349	415	19.0%	26	8	-69.0%	1,686	1,667	-1.1%
438 V 394 PL ROVESE S.A.*	Minerals, chemicals, petroleum,	438	412	-5.8%	-15	-47	-210.0%	7,035	7,068	0.5%
	plastics & pharma									
439NEW SK METRO CASH & CARRY SR, S.R.O.	Non specialised trade	300	412	37.5%	3	6	88.7%	1,287	1.287	0.0%
440 V 420 BG BULGARIAN TELCOS COMPANY JSC*	Electronics, information, telecoms	415	412	-0.7%	15	13	-9.9%	1,419	1,465	3.2%
441 😗 359 HU CARGILL MAGYARORSZÁG KERESKEDELMI ZRT.**	Agriculture, meat, agro food & wines	411	412	0.2%	n.a.	n.a.	n.a.	289	284	-1.7%
442 🗘 389 HU EGIS GYÓGYSZERGYÁR ZRT.*	Minerals, chemicals, petroleum,	430	412	-4.2%	65	44	-32.2%	2.599	2.620	0.8%
	plastics & pharma									
443NEW RO PROFI ROM FOOD SRL	Non specialised trade	325	411	26.7%	6	6	1.7%	4.440	5,672	27.7%
444NEW HU KÖZGÉP ÉPÍTŐ- ÉS FÉMSZERKEZETGYÁRTÓ ZRT.*	Construction	228	411	80.3%	14	42	205.9%	499	643	28.9%
445 V 429 CZ IMPERIAL TOBACCO CR, S.R.O.	Agriculture, meat, agro food & wines	400	411	2.7%	15	16	7.0%	119	119	0.0%
446NEW PL PETRODOM VENNA SP. Z O.O. SP.K.	Minerals, chemicals, petroleum,	264	411	55.7%	2	n.a.	n.a.	105	117	11.4%
	plastics & pharma				_					
447 V 444 LT NORFOS MAZMENA UAB	Non specialised trade	400	411	2.6%	4	9	151.2%	3,137	3,217	2.6%
448 V 380 SK DUSLO, A.S.	Minerals, chemicals, petroleum,	463	410	-11.4%	5	10	85.0%	2,128	2.052	-3.6%
2 222 2 8 0020,7 40.	plastics & pharma	.00				.5	00.070	2,.20	_,002	0.070
449 V 361 RO ENEL ENERGIE MUNTENIA SA	Utilities & public services	485	409	-15.7%	6	10	66.5%	201	182	-9.5%
450 V 435 RO COCA-COLA HBC ROMANIA SRL	Agriculture, meat, agro food & wines	404	409	1.1%	19	23	22.4%	1,617	1.546	-4.4%
451 • 409 HU BUDAPESTI KÖZLEKEDÉSI ZRT.*	Automotive & transport	406	407	0.3%	-6	-1	87.1%	11,898	11.760	-1.2%
10. CONTO DODAT COTTAGECTED COTENT.	, laterillotive a transport	100	107	0.070			07.170	.1,000	.1,700	1.270

Position 2014 Change in Position Position 2013

Main Sector

452NEW PL WORK SERVICE S.A.\*



Tomasz Hanczarek, President Management Board Work Service S.A



452TH PLACE

ff During more than 15 years of its market presence, Work Service has been effectively building its brand, leveraging its competitive edge gained thanks to the development of flexible and innovative HR solutions aligned with the changing labour market conditions. This has allowed us to become trend-setters, while at the same time having a tangible impact on the condition of the Polish employment sector. Our success story is rooted in consistent and transparent implementation of a strategy aimed to become an HR leader in the Berlin-Moscow-Istanbul triangle. The philosophy of business without borders and the pursuit of the unattainable are both very close to our hearts.

457		10.1	100	0.007	1.4	10	15.00/	10.1	400	0.00/
453 🗸 423 PL BRENNTAG POLSKA SP. Z O.O.	Minerals, chemicals, petroleum,	404	406	0.6%	14	16	15.8%	494	490	-0.8%
	plastics & pharma									
454 🗘 329 HR ZAGREBAČKI HOLDING D.O.O.	Construction	529	405	-23.5%	4	5	28.7%	11,216	8,041	-28.3%
455 🗸 387 CZ STRABAG A.S.	Construction	452	405	-10.5%	14	4	-74.6%	2,014	1,908	-5.3%
456 🗸 310 PL POLIMEX-MOSTOSTAL S.A.*	Construction	553	404	-27.0%	-61	-36	41.3%	8,921	8,921	0.0%
457 460 PL IMPEL S.A.*	Others	375	403	7.5%	4	7	94.4%	14,062	14,406	2.4%
458 🚨 466 EE MAXIMA EESTI OÜ	Non specialised trade	381	401	5.3%	4	4	-10.1%	3,534	3,696	4.6%
459 V 406 RO SOCIETATEA NATIONALA NUCLEARELECTRICA SA	Utilities & public services	431	401	-7.1%	94	30	-68.6%	2,105	2,051	-2.6%
460 473 CZ TRW AUTOMOTIVE CZECH S.R.O.	Automotive & transport	371	400	7.9%	25	57	130.8%	1,056	1,052	-0.4%
461NEW HU GLOBAL NRG KERESKEDELMI ÉS TANÁCSADÓ ZRT.	Utilities & public services	319	400	25.3%	3	2	-37.2%	6	6	0.0%
462 480 SK TIPOS, NÁRODNÁ LOTÉRIOVÁ SPOLOČNOSŤ, A. S.	Others	371	398	7.3%	8	9	20.7%	123	123	0.0%
463 V 415 CZ VIAPHARMA S.R.O.	Minerals, chemicals, petroleum,	409	396	-3.0%	2	3	29.3%	258	268	3.9%
	plastics & pharma									
464 V 362 EE EESTI ENERGIA NARVA ELEKTRIJAAMAD AS	Utilities & public services	486	396	-18.5%	70	-18	-126.2%	705	694	-1.6%
465NEW PL ERBUD S.A.*	Construction	286	396	38.3%	4	7	54.3%	1,198	1,830	52.8%
466 V 385 PL POLSKI KONCERN MIĘSNY DUDA S.A.*	Agriculture, meat, agro food & wines	445	395	-11.3%	5	5	-1.3%	1,365	1,144	-16.2%
467NEW PL SOLARIS BUS & COACH S.A.	Automotive & transport	349	395	13.1%	4	7	67.4%	2,210	2,283	3.3%
468 301 PL COMPAL ELECTRONICS EUROPE SP. Z O.O.	Electronics, information, telecoms	571	395	-30.9%	-3	7	354.2%	730	730	0.0%
469NEW RO PORSCHE ROMANIA SRL	Automotive & transport	336	395	17.5%	19	18	-1.8%	140	134	-4.3%
		330	393	19.3%	35	50	41.6%	594	695	17.0%
	Automotive & transport				7					
471NEW CZ BORGERS CS SPOL. S R.O.	Textiles, leather & clothing	182	392	115.9%		17	158.6%	2,297	2,220	-3.4%
472 V 363 RO INTERAGRO SA	Agriculture, meat, agro food & wines	485	392	-19.0%	6	-5	-185.1%	247	100	-59.5%
473 V 392 PL NETIA S.A.*	Electronics, information, telecoms	439	392	-10.8%	11	41	277.7%	2,012	1,722	-14.4%
474 V 422 PL RUCH S.A.	Others	404	391	-3.3%	-26	-6	77.7%	602	494	-17.9%
475NEW HR KAUFLAND HRVATSKA K.D.	Non specialised trade	354	389	9.7%	-3	-5	-32.8%	2,782	3,186	14.5%
476 🐧 403 HU GLENCORE GRAIN HUNGARY KERESKEDELMI	Agriculture, meat, agro food & wines	409	389	-5.0%	0	n.a.	n.a.	82	83	1.2%
ÉS SZOLGÁLTATÓ KFT.										
477NEW PL PC FACTORY S.A.	Electronics, information, telecoms	235	389	65.5%	1	2	74.5%	20	20	0.0%
478 🐧 433 BG METRO CASH AND CARRY BULGARIA LTD**	Non specialised trade	409	389	-5.0%	16	19	15.6%	2,481	2,386	-3.8%
479 V 286 BG PETROL JSC***	Minerals, chemicals, petroleum,	614	388	-36.7%	-14	-132	-817.9%	1,647	1,538	-6.6%
	plastics & pharma									
480 🗘 393 SK SLOV. ELEKTRIZAČNÁ PRENOSOVÁ SÚSTAVA, A.S.	Utilities & public services	451	388	-14.0%	69	67	-2.2%	518	518	0.0%
481 489 RO SCHAEFFLER ROMANIA SRL	Mechanics & precision	365	388	6.3%	-1	5	466.9%	3,611	3,868	7.1%
482 <b>V</b> 457 PL ALMA MARKET S.A.*	Non specialised trade	380	388	2.1%	2	-3	-210.3%	3,616	3,491	-3.5%
483 🐧 476 LT RIVONA UAB	Agriculture, meat, agro food & wines	373	387	3.6%	1	4	182.4%	1,020	950	-6.9%
484NEW CZ PANASONIC AUTOMOTIVE SYSTEMS	Electronics, information, telecoms	296	386	30.4%	-3	15	542.1%	859	859	0.0%
CZECH, S.R.O.										
485NEW CZ PHARMOS, A.S.	Minerals, chemicals, petroleum,	396	386	-2.6%	0	0	-8.2%	650	500	-23.1%
	plastics & pharma				_	-				
486NEW PL TOYOTA MOTOR INDUSTRIES POLAND SP. Z O.O.	Automotive & transport	294	386	31.3%	5	32	546.3%	n.a.	n.a.	n.a.
487 V 463 PL DE HEUS SP. Z O.O.	Agriculture, meat, agro food & wines	372	386	3.6%	16	18	15.7%	564	565	0.2%
488NEW PL NOWA ITAKA SP. Z O.O.	Others	321	384	19.6%	5	8	56.9%	285	341	19.6%
489 • 495 HR VIPNET D.O.O.	Electronics, information, telecoms	361	383	6.2%	23	8	-65.2%	1,018	1,127	10.7%
490NEW RO ROMANIA HYPERMARCHE SA	Non specialised trade	365	382	4.5%	-3	-6	-72.4%	4,097	4,818	17.6%
491 V 434 BG MOBILTEL JSC*	Electronics, information, telecoms	407	380	-6.7%	-3 56	-340	-72.4%	3.028	2,912	-3.8%
		310	378	22.1%	-1	-340	-250.9%	1,550	1,573	1.5%
	Mechanics & precision					-2 9				
493 V 375 HU BUNGE NÖVÉNYOLAJIPARI ZRT.	Agriculture, meat, agro food & wines	446	378	-15.3%	12		-25.3%	434	432	-0.5%
494NEW CZ OHL ŽS, A.S.	Construction	298	377	26.5%	1	-10	-891.2%	1,400	1,400	0.0%
495NEW PL HUTCHINSON POLAND SP. Z O.O.	Minerals, chemicals, petroleum,	337	377	11.8%	41	43	5.0%	3,714	4,208	13.3%
	plastics & pharma									
496NEW HU HENKEL MAGYARORSZÁG TERMELÉSI	Minerals, chemicals, petroleum,	355	377	6.2%	17	29	72.2%	633	787	24.3%
ÉS KERESKEDELMI KFT.	plastics & pharma									
497NEW RO AZOMURES SA	Minerals, chemicals, petroleum,	357	375	5.1%	23	27	17.5%	2,457	1,729	-29.6%
	plastics & pharma									
498NEW PL TRAKCJA PRKII S.A.*	Construction	298	375	25.7%	7	12	68.0%	2,088	2,002	-4.1%
499 🗸 368 HR CRODUX DERIVATI DVA D.O.O.	Minerals, chemicals, petroleum,	479	374	-21.9%	4	2	-44.7%	60	118	96.7%
	plastics & pharma									
500 🗸 483 HU NESTLÉ HUNGÁRIA KFT	Agriculture, meat, agro food & wines	348	374	7.4%	5	8	48.2%	1,762	1,990	12.9%

# 5 ECONOMIC OUTLOOK

# Better prospects for the CEE region in 2015 with an estimated average growth rate of 2.8%

Most economies will benefit from rebounding household consumption and a gradual recovery of the crucial export destination - Eurozone. Nevertheless, challenges on both domestic and external sides are a constraint for the sustainable improvement of the region.

#### **Bulgaria**

The economic growth of 1.7% in Bulgaria was relatively sluggish in 2014. However, Coface forecasts that the pace of GDP increase will be even slower this year and that it will reach 1.0%. Drivers of economic growth will be household consumption and net exports with the latter bringing a higher contribution. The upturn in exports has been confirmed in recent months and it will be supported by a gradual recovery of the Eurozone.

On the domestic side, consumers benefit from deflation which is imported rather than caused by domestic factors. Although nominal wages are the lowest in the entire European Union, their growth has been noticed in last two years due to an increase in minimum wages as well as compensations in the public sector. On the other hand, the unemployment rate, despite its contraction, remains sizeable at 9.7% in May 2015, i.e. slightly above the EU average whereas consumer confidence indicators are stuck at weak levels.



#### Croatia

The economic activity in Croatia is finally returning to positive growth. After six consecutive years of recession, Coface forecasts that Croatia will record growth of 0.3%. However, such a weak result is caused by a subdued household consumption due to a high unemployment rate. It stayed at a high level of 15.8% in May 2015, being the third worst result in the entire EU next to Greece and Spain.

This year, domestic demand will begin to generate positive contribution to GDP growth and the foreign trade continues to be an important driver as well. Last year exports and imports rose by 7.9% and 3.4%, respectively. Both components increased more strongly this year.

At the beginning of 2015, the Croatian government decided to introduce a specific measure aimed at writing off debts (the equivalent of a maximum of 5,000 EUR for each citizen) for the country's poorest citizens who do not have any savings or property which will bring an economic stimulus for household spending.

#### **Czech Republic**

The Czech economy recovered from the recessive effects of fiscal consolidation last year. GDP grew by 2.0% in 2014 whereas a higher growth rate of 2.5% is forecasted to be reached this year, followed by 2.7% in 2016. The dependence on external demand is strong as exports contribute 84% of country's GDP which makes the Czech Republic subject to the economic performance of foreign economies.

The Czech central bank maintains the strategy of keeping the CZK/EUR exchange rate over 27 through foreign exchange rate interventions. Despite the positive effects of this, exports dynamics have been declining gradually over the course of 2014 but they did rise modestly in the first months of 2015. The support came from recovering of the Eurozone as the main trading partner of the Czech economy.

The domestic side benefits from growing private consumption. It results from increasing employment and supporting fiscal measures as well as low inflation. The unemployment rate has remained below 6% in recent months, whereas consumer confidence indicators have returned to a level not seen in the last eight years. Solid household spending and an appetite for investment will support the Czech growth this year.

Positive prospects of the economy led to Coface's decision to upgrade the Czech Country Risk Assessment to A3 in June of this year.

#### **Estonia**

**RANKING** 

In the group of Baltic countries, Estonia enjoys the most diversified structure of exports destinations. Thanks to that, the risk of a strong dependence on the contracting Russian economy and embargo on exports is mitigated in comparison with Lithuania and Latvia. Estonia can benefit from the improving Swedish economy as its main trading partner but it is also subject to external trade with Finland which is slowly rebounding from a three year recession. The weak performance of external markets translated to a moderate performance of the supply side.

The economic growth has been driven by household consumption and the forecast assumes it will be continued. The support comes from a decreasing unemployment rate (6.7% in May 2015), growth of wages, a reduction of the flat personal income tax rate to 20%, an increase to pensions as well as social measures. Coface anticipates that GDP growth in Estonia will reach 2.5% this year and 3.0% in 2016.

#### Hungary

In 2015 Hungary will record a decreased pace of economic growth of 2.8% according to Coface's forecast compared to the 3.6% achieved in 2014. Last year's factors that boosted the economic activity were mainly one-off effects and included high government spending and investments in the (triple) election year as well as the increased absorption of EU funds. Higher disposable income of local households as well as positive developments on the labour market will continue to exercise a positive effect on consumer spending. EU funds should still be supportive to the Hungarian growth to some extent.

On the other hand, local businesses suffer from various weaknesses affecting their activity, e.g. investment projects co-financed by the EU with low transparency and reliability of public procurement. Local companies have to be ready to deal with various taxes on their activities implemened in the past, as well as with the centralization of government decisions. The fiscal consolidation has resulted in introducing an extremely high bank tax and a financial transaction tax. Although the government decided to cut the banking tax next year and then lower it gradually until 2019, it will remain the highest in Europe.

#### Latvia

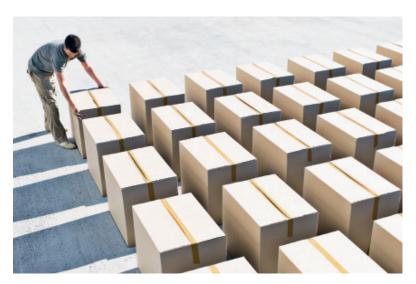
Despite the significant exposure of Latvian trade to the Russian market (15% of exports were sent to Russia last year), Coface forecasts fair growth rates of 2.3% this year and 3.0% next year. The deterioration of the Russian economy and the embargo implemented already affected the economic activity in 2014 when GDP growth reached 2.4%, which was lower than a previous three-year average of nearly 5%. In contrast, exports to the West generate better perspectives for the Latvian economy and net exports will positively contribute to the country's GDP growth.

The domestic side does benefit from several positive developments. Latvian households have enjoyed an increase in wages exceeding 7% last year, a gradual decrease in the unemployment rate as well as the reduction of the flat income tax rate by 1 percentage point to 23% as well as an increase of the minimum wage by 12.5% to 360 EUR, both implemented at the beginning of this year. Further measures are scheduled to be incorporated in 2016. Nevertheless, indicators for both business and consumer confidence show that this boost of improvement cannot be expected in the coming months.

#### Lithuania

In the Baltics group of countries, Lithuania has the highest trade exposure to Russia – it sent 21% of its total exports there last year. Whereas external demand from the West will be supportive for the foreign trade activity this year, the most contribution to GDP growth will come from internal demand, mainly rising household consumption. The unemployment rate has been decreasing (it was 8.2% in May 2015) and this trend is anticipated to be continued. Other developments on the labour market are supportive as well. They include a growth of net wages by 4% in real terms last year, a raise of the minimum wage and increase of the wages of a group of public administration employees.

The full recovery of the household consumption will be constrained by the geopolitical risk which, indeed, concerns the Baltic economies on a wider scale. This is also confirmed by Lithuania's willingness to decrease a dependency on Russian gas by building a LNG terminal and interconnections with Poland and Sweden. Coface expects that GDP growth in Lithuania will reach 2.9% this year and 3.3% in 2016.



#### **Poland**

According to our forecast, Poland will be the fastest growing economy in the CEE region, reaching 3.5% this year. The positive trend should then continue and the GDP will grow by 3.4% in 2016. The Polish economy enjoys a broad-balanced growth and fewer macroeconomic imbalances. The external side is weakened by a contraction of exports to Russia which are, however, compensated by positive developments in trade to crucial destinations which includes Eurozone economies.

At the same time, lots of Polish companies were able to find alternative markets to substitute the deterioration of exports to the East. Both components on the domestic side are growing favourably. Fixed assets investments enjoy companies' willingness to expand businesses and increase capacities whereas the government is also active in investments in the election year and the last year of absorption funds from the EU budget of 2007-2013.

Household spending is supported by continued positive developments on the labour market with growth of wages enhanced in real terms by deflation which mostly results from lower prices of commodities. The last Presidential election executed in May this year with a surprising victory of the opposition Law and Justice (PiS) party candidate Andrzej Duda showed that the parliamentary election campaign will be tough with no clear outcome so far. Fulfilling election promises, regardless of which party wins, could widen budget expenditures.

#### Romania

Economic growth remains solid in Romania. It reached 2.8% in 2014 and Coface forecasts that it will record 3.3% this year and 3.5% in 2016. Private consumption remains a driving force of the econ-

omy. It benefits from rising wages both in public and private sectors and also in real terms thanks to low inflation. Other indicators of the labour market also deliver a positive picture. The unemployment rate was 7.1% in May 2015 (compared to 9.6% EU average) whereas consumer confidence indicators have raised this year to levels last recoded in 2008. The household spending received another positive stimulus as, beginning in June 2015, the value-added tax rate for food products was decreased from 24% to 9%.

Other changes included lowering the VAT rate on non-food products and scrapping the tax on dividends beginning in January 2016 as well as increasing the competiveness of enterprises by lower wage costs and taxes on active micro-enterprises and cuts of excise duties on fuel and alcohol. The growth of exports continues to persist. The main exporting products include transport equipment, vehicles (with plants of Ford and Dacia located in Romania) and food and beverages whereas the main external markets are Germany, Italy, France, Turkey and Hungary.

#### Serbia

Serbia will remain in recession in 2015. This is, however, a relatively mild one with a decrease of 0.2%. Last year, the Serbian economy contracted by 1.8% with a deterioration on both the supply and demand sides. The industrial production decreased by 6.8% whereas household spending was negatively affected by the high unemployment rate close to 18% and weaker real wages (-0.3%). Private consumption is negatively affected by lay-offs and wage cuts in the public sector as well as decreased pensions. Even exports have recently been weak despite the fact that Serbia, as a non-EU country, is excluded from the Russian embargo (Russia is the 4th biggest exports partner).

This year some rebound in fixed capital formation should be recorded, however, most of this process will be attributed to a low base effect of last years. The private consumption will remain subdued and most impact for GDP upturn will come from net exports. The latter, however, will be mostly a result of weak imports with a slight increase of exports to the recovering EU. Some improvement should come in 2016 when the GDP growth is anticipated to reach 1.2%.

#### **Slovakia**

The internal demand became a driving force of the Slovak economy last year. Fixed investments recorded a positive growth of 5.6% whereas household consumption increased by 2.2% after it had been in stagnation for the previous five years. Despite wage growth, however, an increase of employment and raising of the minimum wage,

the full recovery of household spending is subdued by the unemployment rate of 11.8% in May 2015, which exceeded levels recorded in peer economies.

On the external side, exports have been growing especially in the case of the Slovakia's main export markets, i.e. Germany. The automotive sector, which is the largest sector of the Slovak economy, experienced a slight contraction last year – it dropped by 1% in 2014.

The automotive sector will benefit from relatively good prospects on global markets as the prevailing majority of Slovak car production is exported. In total, exports should rise at a stable level and better Eurozone prospects should enhance this growth not only in the case of car exports. Those factors combined with a strengthened domestic demand result in a forecast of GDP growth of 3.0% this year and 3.4% next year.

#### Slovenia

The solid growth rate of 2.6% was recorded in Slovenia in 2014 after two years of contraction. The household consumption increased for the first time since 2010, however, only by a weak 0.3%. On the other hand, consumer confidence indicators show that households better assess their perspectives. The unemployment rate decreased to 9.2% in May 2015 but it has remained close to 10% since mid-2012 whereas most of the other CEE economies have experienced more sizeable improvement.

The main contribution for increased economic activity comes from external demand and fixed investments. However, the latter fell again this

year after rising in 2014 thanks to support from EU funds. On the other hand, higher exports will have a limited impact on GDP growth due to a gradual increase of imports. The business side will still suffer from the ongoing deleveraging process which hampers a sustainable recovery of gross fixed capital formation. Coface forecasts that Slovenian GDP growth will reach 2.2% this year and 2.0% in 2016.

#### Ukraine

Facing war-related destruction, the Ukrainian economy fell into significant deterioration. The previous year's recession of 6.8% will be continued this year - with a decrease of 6% in 2015. Industrial production dropped by 11% last year, mostly due to the contraction recorded in Donetsk and Luhansk (by 30% and 40%, respectively). The Donbas region has a significant importance for the Ukrainian economy with coal mining and the metals industry concentrated there. The weaker output also resulted in the contraction of exports, which dropped by 13.5% as measured in USD in 2014 with the biggest slump to the Ukrainian main trading partner Russia (-35%) which accounts for 1/5 of all exports. In the first five months of this year exports decreased further - by 36% whereas the share of Russia fell to 12% in the total export breakdown.

The exchange rate has stabilized after massive depreciation during the winter which led to high inflation, negatively affecting the disposable income. As a result, the domestic consumption in Ukraine is also deteriorating due to hikes of energy prices and weak consumer confidence. Companies suffer from challenging business conditions and slackened demand.

#### **ONLINE**

#### Panorama: a publication known for quality

Throughout the year, Coface publishes a series of reference articles under the umbrella title "Panorama" on various economic issues. Below is a list of some of the Panorama publications focusing on the CEE region which were issued in the past:

- Automotive Sector Central Europe (July 2015)
- Central and Eastern Europe: Company Insolvencies Barometer (June 2015)
- Panorama Overview of Czech Republic (March 2015)
- Panorama Poland construction sector (January 2015)
- Romania: Will economic growth come back to strong performance? (August 2014)

The publications are free of charge and available on Coface's website (www.cofacecentraleurope.com).



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