



# Business Credit Reports

Knowledge is power. Our Business Credit Reports provide valuable information to help clients assess potential business relationships and categorize trading partners based on their credit and payment history.

**Coface Intercredit** reports contain facts and figures from our ICON database, which covers 4.8 million companies in Central and Eastern Europe. This data is supplemented by information from DCON, the **Coface Intercredit** collection database. We provide instant credit appraisal through standard online reports or customised information based on selective criteria.

## ■ BUILD

- Comprehensive and up-to-date information allows our customers to focus on real prospects, and to develop business relationships based on both trust and facts.
- Quicker decisions and faster reaction to customers' demands build a competitive advantage, and this advantage becomes even stronger when supported by effective information.
- Our online resources provide not only information, but also serve as a gateway for real customer-supplier interaction at all stages of commercial transactions.

## ■ PROTECT

- Extensive information helps our clients control the risk associated with particular customers or transactions, and supports credit decisions.
- Our clients can base crucial decisions on information collected by experts over more than a decade, and this saves time and money.
- Understanding risk allows our clients to guard business and profit margins from the potential loss associated with fraud, failure, or delayed payments.

## ■ SERVICE SPECIFICS:

- Online database covering 4.8 million companies in Bulgaria, Croatia, Czech Republic, Hungary, Poland, Romania, Slovakia and Slovenia with continuous expansion to new markets
- Choice between immediate retrieval of pre-researched online reports or order of up-to-the-minute information on [www.intercreditonline.com](http://www.intercreditonline.com)
- Order and delivery online over the Internet or via e-mail, fax and structured data exchange (XML, CREICA etc.)
- Online archive allows order tracking and direct communication with researchers
- Purchasing security through pre-order information on availability of financial data and research dates for online reports
- Reports include credit rating, payment behaviour and Coface Intercredit Maximum Credit
- Customised layout and uniform delivery times in all countries
- Reports available in English, German or local language
- Information on more than 8 million businesses in Western Europe via Eurogate and access to business reports worldwide through the InfoAlliance network